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Food & Beverage Iowa Business Quarterly

WINTER 2018 | ISSUE 36

LOOK!
50+
EXHIBITORS

IT'S TIME TO
COME TOGETHER

IOWA
HOSPITALITY
CONVENTION AND EXPO

OCTOBER
8
9 am - 9 pm

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HOTEL

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GALA
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Keynote: Joe Essa, President
and CEO of Wolfgang Puck
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Inside 2018 Iowa Restaurant Resources Buyers Guide & Directory



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January 23rd — A Day for Hospitality Change

Jessica Dunker, President, CEO
Iowa Restaurant Association

Throughout 2017, the IRA has built a coalition interested in common sense insurance reform and increased personal responsibility in situations wherein damages have occurred due to overconsumption of alcohol. We have drafted a bill and will be talking to legislators about the proposed reforms on January 23rd. We need your help! If our legislation passes, restaurant and bars should be able to purchase higher amounts of insurance protection at lower cost.

Come hear from two of our legislative champions and then meet with legislators from across the state.

You can help bring about change for all of Iowa's hospitality industry. Learn more on page 8 and register at www.restaurantiowa.com.

See you on the 23rd!



Jessica

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2018 Buyers Guide



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IRA Membership

To learn more about membership in the Iowa Restaurant Association, please contact Stacy Kluesner at 515-276-1454 or skluesner@restaurantiowa.com.

News

News releases and editorial queries are accepted at info@restaurantiowa.com or via fax at 515-276-3660.

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The Iowa Restaurant Association is the state affiliate of the National Restaurant Association.

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9 am - 9 pm

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From our Convention Archives

May 26, 1937

All Ready For Iowa Convention
Great Restaurant Exposition

"Put three clean shirts in your
satchel and come to the convention
early...

Get your badge on your chest and let
the cockeyed world know that you
are an Iowa Restaurant Operator,
progressive enough to get his nose
off of the grindstone for three short
days of restaurant progress with a
heap of fun thrown in to boot."

-- The Appetizer Magazine

The Return of the Iowa Hospitality Convention and Expo

In 1933, the year of its founding, the Iowa Restaurant Association launched an annual convention and expo which drew hundreds of restaurant and bar operators to Des Moines. This event lasted for nearly 60 years, but was replaced with other meeting formats in the 1990s.

Like many things—what was once old is new again and 2018 marks the return of the Great Convention and Expo! In researching some of the earliest promotions of the event, the IRA team was struck by how true the Association has stayed to its original mission.

A 1937 Convention promotion noted, "The purpose of our Association is to improve the entire restaurant industry of Iowa....Associating with others in the same line of business will help you be a more successful operator." Those words are just as true today. So plan to join us October 8th.

Presented by the Iowa Restaurant Association, the Iowa Hospitality Convention and Expo is a networking and learning event for restaurant, foodservice and hospitality industry professionals.

LOOK!

Visit the Expo floor and discover new products and services, find new suppliers, connect with current vendors, compare prices and sample products.

LEARN!

Be inspired and energized by educational sessions on the trends, processes and solutions you need to propel your businesses forward.

LIVE IT UP!

Network with others in your field at the receptions, celebrations and entertainment events included with your ticket.

{We're the hospitality industry—there's no such thing as a gathering without a little fun breaking out!}



Meet Our Key Note Speaker

The Iowa Hospitality Convention will kick-off with Keynote speaker Joe Essa, president and CEO of Wolfgang Puck Worldwide.

Las Vegas-based Essa leads Wolfgang Puck Worldwide's initiatives to grow its casual-restaurant and consumer-products businesses. Essa previously served as vice president of operations at TOSCORP, a Manhattan-based fine-dining Italian restaurant group and also founded restaurants in North Carolina and Connecticut.



\$29

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through June 1

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\$39 Per Person Convention Pass Includes:

- Keynote Address
- All Culinary, Bar, Management, Workforce, Regulatory, and Other Educational Sessions
- 50+ Exhibitors on Expo Floor
- Industry Reception
- Entertainment
- Awards Party for Restaurateur, Chef, Employee, and Philanthropist of the Year
- Gala Tasting event for wine, spirits, and beer, as well as People's Choice Voting for Culinary Competition

Visit www.restaurantiowa.com



What's Hot!

2018 Top Food Trends

Consumer trends can be fickle, but when it comes to food, maybe we are more creatures of habit than we realize. The National Restaurant Association discovered that several topics predicted as Hot Trends for 2018 made a Top 10 appearance the year prior – proving that when it comes to dining out, innovation has staying power. Top 2018 trends include:



New Cuts of Meat

On trend and inexpensive, shoulder tender, oyster steak, Vegas Strip or Merlot cut are flavorful and grill-friendly.



House-Made Condiments

Simple to make, but exotic if you want them to be. Strut your culinary stuff with items like sriracha ketchup or malt vinegar aioli. They'll no doubt impress your guests.



Street Food Inspired Dishes

Inspired by some of the best food trucks, carts, kiosks and pop-ups around the world, these foods are go-to meals for adventurous diners. Popular items include tempura, kabobs, dumplings and pupusas.



Ethnic-Inspired Breakfast Foods

More consumers want ethnic offerings on their breakfast menus. Chorizo scrambled eggs, coconut pancakes or breakfast burritos are “muy deliciosa!”



Sustainable Seafood

Chefs and consumers are making smarter seafood choices that not only taste great, but also protect the environment.

Other top culinary trends consumers crave include healthful kid's meals, vegetable carb substitutes, uncommon herbs, authentic ethnic cuisine and ethnic spices. Find the full “What's Hot” report and other top industry trends at www.restaurant.org.



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DRAM reform

Dram Reform is on the Horizon Help Push it Over the Edge on January 23!

For decades the Iowa Restaurant Association has worked to find legislative solutions to offer DRAM relief to hospitality operators from both a liability and insurance cost perspective. We are on the cusp of change! 2018 may well be the year we are able to secure SIGNIFICANT reform on DRAM (see adjacent page).

We cannot do this alone. If this issue is important to you and your business, we need your help for one day.



WE NEED YOU IN DES MOINES FOR ONE DAY!

IRA Legislative Day

Tuesday, January 23, 2018

Vivian's Diner & Drinks and Iowa State Capitol

11:00 a.m. Legislative Luncheon

Vivian's Diner & Drinks
400 Walnut St. #101, Des Moines, IA 50309
(Parking available at garage on 4th & Grand Ave.)

12:30 p.m. Head to the Capitol

1:00 p.m. Legislative Visits

Attendees will make visits at the Capitol with their local leaders as well as legislative leadership

Cost \$25 per person

RSVP by January 16, 2018

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GUEST SPEAKERS



Assistant Senate
Majority Leader
Michael Breitbach
*Vice Chair Senate Commerce
Committee*



Representative
Brian Best
*House Commerce
Committee Member*

Proposed Legislation Seeks to Decrease Liquor Liability Insurance Cost

The Iowa Restaurant Association has worked with Iowa legislators to bring common sense insurance reform and increased personal responsibility to situations wherein damages have taken place due to overconsumption of alcohol. The proposed reform does increase the level of assumed responsibility of the alleged intoxicated person for his or her own actions and mitigates somewhat the overwhelming burden on restaurants and bars. Perhaps more importantly the legislation, if passed, should help drive down the cost of liquor liability insurance for restaurant and bar owners. The net result is that restaurants and bars will be able to purchase higher amounts of insurance protection at lower cost.

Current

123.92 CIVIL LIABILITY FOR DISPENSING OR SALE AND SERVICE OF BEER, WINE, OR INTOXICATING LIQUOR (DRAMSHOP ACT) — LIABILITY INSURANCE — UNDERAGE PERSONS.

1. a. **Any person** who is injured in person or property or means of support by an intoxicated person or resulting from the intoxication of a person, has a right of action for **all damages** actually sustained, severally or jointly, against any licensee or permittee, **whether or not the license or permit was issued by the division or by the licensing authority of any other state**, who sold and served any beer, wine, or intoxicating liquor **to the intoxicated person when the licensee or permittee knew or should have known the person was intoxicated, or who sold to and served the person to a point where the licensee or permittee knew or should have known the person would become intoxicated.**

b. If the injury **was caused** by an intoxicated person, a permittee or licensee may establish as an affirmative defense that the intoxication did not contribute to the injurious action of the person.

Changes in SSB1179

Change to "innocent third party" so the intoxicated person himself cannot seek damages

Change to a maximum of \$75,000

Change to ensure those crossing the border were actually overserved in an Iowa establishment

Replace so only someone directly serving someone who is obviously intoxicated is held to account. Ensures a trainable and defensible standard.

Add the word "proximately" to ensure that the alcohol was actually the cause of incident.

Proposed

123.92 CIVIL LIABILITY FOR DISPENSING OR SALE AND SERVICE OF BEER, WINE, OR INTOXICATING LIQUOR (DRAMSHOP ACT) — LIABILITY INSURANCE — UNDERAGE PERSONS.

1. a. **Any innocent third-party** who is injured in person or property or means of support by an intoxicated person or resulting from the intoxication of a person, has a right of action for **damages up to \$75,000** actually sustained, severally or jointly, **against any licensee or permittee, whether or not the license or permit was issued by the division**, who sold and served any beer, wine, or intoxicating liquor **directly to a visibly intoxicated person.**

b. If the injury was **proximately** caused by an intoxicated person, a permittee or licensee may establish as an affirmative defense that the intoxication did not contribute to the injurious action of the person.

93 pts

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we saw you there.



Longtime Des Moines area business partners and friends Paul Rottenberg and Michael LaValle celebrate the Grand Opening of The River Center in downtown Des Moines.



Jerry Moore with Loffredo Fresh Produce, and Iowa Restaurant Association Education Foundation Board Member Mike Rastrelli of Rastrelli's Restaurant, Clinton, enjoy a delicious lunch prepared by Eastern Iowa ProStart students at a fundraiser hosted by The Isle Casino Hotel in Bettendorf.



John Rasley from E&J Gallo and Leslie Lucente from Barefoot Wine & Bubbly connected with fellow distributors and customers at the Johnson Brothers Holiday Show this fall.



Nick Eldredge with Johnson Brothers of Iowa, and 2016 Iowa's Top Mixologist Josh O'Connell with Drams & Dashes, sample all of the competition cocktails at the People's Choice tasting portion of the 2017 Iowa's Top Mixologist Championships.



Jeremy Thompson from Sazerac Co. shared samples of their latest products with guests at the Johnson Brothers Holiday Show



2017 Iowa's Top Mixologist Joel Kane from Bata's Restaurant in Cedar Rapids made an appearance at the Dine Iowa Grand Tasting Gala to serve his specialty cocktail, *What Does The Fawkes Say*.



Judges (back L to R) Joe Fomaro from Djonuts, Jessica Dunker from the Iowa Restaurant Association, and Deb Madison-Levi from the Downtown Neighborhood Association named Chef Adam Middleswart the winner of the Culinary Fight Night second round. He will compete in the semifinal event on March 12 at Bash in Des Moines.



Chef Tim Oathout from Zeppelins Bar & Grill in Cedar Rapids prepared a delectable chocolate dessert at the Iowa Restaurant Association's 3rd Annual Eastern Iowa Culinary Affair – a seven course gourmet wine dinner fundraiser supporting the IRA's Education Foundation.



Jennifer Kuper, Steve Casteel and Boyd Bauer from Heartland Payment Systems, with Jill and Matt Johnson from Barley's Bar in Council Bluffs caught up while sipping cocktails at the 2017 Iowa's Top Mixologist Championships.



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2017 Culinary Competition Winners Span River To River

Last year's People's Choice winner Chef Jason Culbertson from The Hotel Julien in Dubuque went for gold this year and took home top honors at the Iowa Restaurant Association's Annual Culinary Competition which is sponsored by The Soyfoods Council, the Iowa Beef Industry Council and Performance Foodservice. He impressed the judges with a Korean BBQ flank steak over miso ginger butternut squash and topped with soy mushrooms. Second place went to first-time competitor Chef Wallace Franklin Jr. of The Whiskey House & Bourbon Grill in Ankeny for a unique flank steak tartare with smoked tofu foam. Fellow first-time competitor Oscar Hernandez from 712 Eat + Drink in Council Bluffs wowed the crowd to win the coveted People's Choice Award.

An Unusual Protein Pairing

In the spirit of culinary tourism, a team of traveling judges ventured to nine restaurants across Iowa to taste and critique the dishes of the 2017 IRA Culinary Competition. Each dish consisted of an entrée featuring beef flank steak and a tofu side dish or sauce. The dishes were judged on presentation, taste, overall use of products and how well the dish incorporated into the restaurant's concept. Bonus points were awarded for creativity and innovation. The chefs then came together at the Dine Iowa Grand Tasting Gala, held at The Atrium at Capital Square in Des Moines in October, and presented sample-size portions of their culinary creations to nearly 300 guests who cast People's Choice votes for their favorites.

"These award-winning dishes span ethnic, fine dining, and casual cuisines," said Linda Funk, event sponsor and Executive Director of The Soyfoods Council. "The innovation of the chefs as they presented new takes on these base ingredients speaks to their skills in the kitchen as well as the adaptability of beef and soy."

Read about the competition from a judge's perspective!

Take a culinary tour across Iowa with Des Moines Foodster blogger Nick Lucs who traveled to all of the competition establishments to critique the dishes. Follow along on his culinary journey by visiting his blog at www.desmoinesfoodster.com.



Runner-up Chef Wallace Franklin Jr., People's Choice winner Chef Oscar Hernandez and 1st Place winner Chef Jason Culbertson at the Dine Iowa Grand Tasting Gala.



Each competing chef was assisted by Des Moines Central Campus ProStart students who helped prepare, plate, and serve the dishes to hungry attendees at the Dine Iowa Grand Tasting Gala.



Each chef prepared small portions of their competition dish for the Grand Tasting Gala where nearly 300 guests sampled each creation and cast a People's Choice vote for their favorite.



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2018 Iowa ProStart® Invitational
February 27, 2018
Iowa Events Center
Des Moines

Culinary

This Top Chef-style competition makes students feel the heat with just 60 minutes to create a three-course meal using only two butane burners. A panel of industry professional judges will critique taste, teamwork, safety and sanitation and much more.



Management

This Shark Tank-style competition challenges students to create a restaurant concept from the ground up and pitch their idea to a panel of Iowa restaurant industry professional "investors". Students will also have to think on their feet as judges fire industry-related questions at them in a Critical Thinking format.



Champions

The champions from both the Culinary and Management competitions will advance to the 2018 National ProStart Invitational held at the Rhode Island Convention Center in Providence, RI, April 27 – 29.



Be Part Of A Winning Team Mentor Students To Victory!

These culinary and restaurant management teams have started preparing for the State ProStart Invitational, but they're missing one important ingredient – YOU! Demand is high for culinary and management mentors, and mentorship is a proven key to success both at the State and National ProStart Invitationals and in the classroom. Being a mentor is one of the easiest, most flexible and most fun ways to give back to the hospitality industry.

Contact May Schaben: mschaben@restaurantiowa.com; 515-419-1863

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Beyond is a member of the
Iowa Restaurant Association.

News From Around the State



CABCo. Turns 21!

This fall, Court Avenue Restaurant & Brewing Company in Des Moines celebrated its 21st year of business. As a thank you to patrons, the CABCo. crew threw a public "21st birthday party" with live music, plenty of food, and delicious drinks. Cheers to this momentous milestone!

Head to Webster City for Iowa's Best Pork Tenderloin

Planning your next culinary road trip? Add Iowa's 2017 Best Breaded Pork Tenderloin from Grid Iron Grill & Sports Lounge in Webster City to your list. The winning sandwich was selected over 43 worthy contenders by this year's committee of judges from The Iowa Pork Producers Association.



Congratulations to two IRA members who received top honors at the 2017 Iowa Tourism Awards!

Outstanding Dining Business (Rural): Flatted Fifth Blues & BBQ, Bellevue

Outstanding Niche Marketing Initiative (Metro) and **Outstanding Social Media Execution (Metro):** Catch Des Moines, Des Moines



Cabin Coffee's 15 Year Anniversary

This winter, IRA member Cabin Coffee celebrated its 15 year anniversary by offering special deals to patrons. The Clear Lake based franchise now has 15 locations sprawling through Iowa, Minnesota, Wisconsin, Colorado, Indiana and Georgia. Congratulations on 15 outstanding years of business!



HoQ Celebrates 5 Years of Farm-To-Table Success

This fall, IRA member HoQ celebrated its 5th year of bringing locally-sourced ingredients and worldwide flavors to

Des Moines' East Village. To celebrate, Chef/Owner Suman Hoque out-did himself with a special week-long, five-course menu featuring all Iowa products. Congratulations on five spectacular years!

Centro in Des Moines Named a Top 100 Hottest Restaurant

Congratulations to IRA member Centro which was named one of OpenTable's Top 100 Hottest Restaurants of 2017. OpenTable annually generates their top 100 list from more than 10 million diner reviews collected over the year. Centro was the only Iowa restaurant to make the list in 2017.

Got News?

Send news about Iowa restaurants and taverns to:

Katelyn Kostek, Food and Beverage Iowa
Business Quarterly, Managing Editor
kkostek@restaurantiowa.com

mark your calendars!



January 23

2017 Legislative Day

11:00 A.M.

Luncheon and presentation at
Vivian's Diner & Drinks
400 Walnuts St., Des Moines | \$25

1:00 – 4:00 P.M.

Legislative visits at the Iowa State Capitol.
Join Iowa's hospitality industry leaders as we
voice our concerns to legislators under the gold
dome of the state Capitol. **Register online at**
www.restaurantiowa.com

January 30

29th Annual Travel Federation of Iowa Legislative Showcase

4:30 – 7:30 P.M.

Jacobson Exhibition Center, Iowa State
Fairgrounds

Enjoy a sampling of authentic Iowa Tourism
experiences, taste local foods & sip signature
beverages. Plus, hear how the travel industry
contributes jobs, consumer spending and
generates tax revenue for your legislative district
and the state.

February 5

Soy Oil Seminar

Western Iowa Tech, Sioux City

Join The Soyfoods Council and the IRA for hands-
on, interactive sessions exploring the profile of
High Oleic Soy and other oils.

Register online at www.restaurantiowa.com



February 27

Iowa ProStart Invitational Iowa Events Center, Des Moines Open to the Public!

High School students across the state will
showcase their culinary and restaurant
management skills in an all-day state
championship competition.

7 Courses! 7 Chefs! 7 Wines!

Culinary Affair

April 8

Culinary Affair

Des Moines Embassy Club
666 Grand Ave., Des Moines
5:30 P.M.

7 Courses, 7 Chefs, 7 Wines

Enjoy a lavish seven course gourmet wine dinner
prepared by seven of central Iowa's top chefs.

Online registration coming soon!

www.restaurantiowa.com



April 17-18

NRA Public Affairs Conference Washington, DC

Join the National Restaurant Association, Iowa
Restaurant Association and industry leaders
across the country at Capitol Hill to discuss top
public policy issues with your legislators.

Register online at www.restaurant.org/paconference



April 27-29

National ProStart Invitational Providence, RI

The top two teams from the Iowa ProStart
Invitational head to Nationals to compete against
ProStart teams across the country for a chance to
win thousands of dollars in scholarship money.



NRA Show 2018
THE INTERNATIONAL FOODSERVICE MARKETPLACE

May 19-22

NRA Show 2018

Experience the 2018 NRA Show and see how
four days of meeting, seeing, tasting, testing and
more can change your business. With more than
75 educational sessions and exhibitors to meet
with, you will walk away with endless business
best practice and industry connections.

Register online at:

<https://show.restaurant.org/Home>



Upcoming West Des Moines ServSafe Classes

January 25 & 30

February 6, 15 & 20

March 1, 6, 12, 22 & 27

ServSafe Classes are held weekly across the state
via the Iowa Restaurant Association and ISU
Extension & Outreach offices. **Visit the "Training"**
tab at www.restaurantiowa.com **for a full**
calendar of classes.

Spanish Language ServSafe Class

January 22, 24 & 26 – 8:00 AM-11:00 PM

Iowa Restaurant Association

1501 42nd St. Suite 294

West Des Moines, IA 50266

Register: Call Ana Rodriguez

515-635-5754

**Spanish
Classes
Available**



Don't leave *money on the table*

Rebate deadline is approaching

If you have completed any equipment upgrades or replacements in 2017, you may be eligible for a rebate. The deadline to submit rebate claim forms is January 31, 2018. Download forms at alliantenergy.com/forms.

If your business had an energy assessment done this year, it's not too late to review your top recommendations and make some energy-efficient improvements. Still need an assessment? You can schedule by calling 1-888-267-7516 or visiting alliantenergy.com/startsaving.

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RELISH

central iowa's guide to all things dining
www.dmcityview.com/relish

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Iowa Restaurant Association members

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JOHNSON BROTHERS OF IOWA . 6600 MERLE HAY RD . JOHNSTON, IA 50131 . 800.356.9463
www.johnsonbrothersofia.com

2018 Iowa Restaurant Resources Buyers Guide

Corporate Partners

As you review the Buyer's Guide you will notice that Corporate Partners listings are denoted in **RED**.

Advertising

Elizabeth Winders Studio of Design
515-554-4128 www.elizabethwinders.com

Bar Equipment and Supplies

Bolton and Hay
515-265-2554 www.boltonhay.com

Ecocare Supply
319-800-9162 www.ecocaresupply.com

Farner Bocken Co.
712-792-3503 www.farner-bocken.com

Hussmann Taylor Industries
515-262-8221 www.hussmann.com

Johnson Brothers Liquor Co of Iowa
515-262-1199 www.johnsonbrothers.com

Iowa Des Moines Supply
515-263-1200 www.ladesmoinessupply.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404 www.martinbros.com

Performance Foodservice
1-800-747-1234 www.pfgc.com

Rapids Wholesale Equipment
319-447-1670 www.rapidswholesale.com

Reinhart FoodService
319-396-1300 www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600 www.reinhartfoodservice.com

Southern Glazers Wine & Spirits
515-252-7173 www.southernglazers.com

Sysco Iowa, Inc.
515-289-5300 www.syscoIA.com

TriMark Hockenbergs
515-282-0033 www.hockenbergs.com

US Foods
1-800-272-6467 www.usfoodservices.com

Beer Distributor

7G Distributing
563-556-8911 www.7gdistributing.com

Doll Distributing LLC
515-263-3208 www.dolldistributing.com

Fahr Beverage Inc
319-234-2605 www.fahrbeverage.com

Hy-Vee Inc
515-267-8200 www.hy-vee.com

I-80 Liquor
712-323-1807 www.i80liquor.com

Johnson Brothers Liquor Co of Iowa
515-262-1199 www.johnsonbrothers.com

Beverage Dispensing Equipment

7G Distributing
563-556-8911 www.7gdistributing.com

Atlantic Bottling Co.
515-987-1931 www.atlanticbottling.com

Bolton and Hay
515-265-2554 www.boltonhay.com

Doll Distributing LLC
515-263-3208 www.dolldistributing.com

Farner Bocken Co.
712-792-3503 www.farner-bocken.com

Green RU LLC
515-325-6133 www.greenru.org

Hussmann Taylor Industries
515-262-8221 www.hussmann.com

Hy-Vee Inc
515-267-8200 www.hy-vee.com

Iowa Des Moines Supply
515-263-1200 www.ladesmoinessupply.com

Pepsi Beverages Company
1-800-373-9135 www.pepsiamerica.com

Performance Foodservice
1-800-747-1234 www.pfgc.com

Rapids Wholesale Equipment
319-447-1670 www.rapidswholesale.com

Reinhart FoodService
319-396-1300 www.reinhartfoodservice.com

Member Benefit Partners

In addition to our Corporate Partners, the IRA works directly with a number of firms that offer benefits and discounts exclusively to IRA members. These Member Benefit Partners are denoted in **BLUE**.

Reinhart FoodService of Omaha
402-457-3600 www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300 www.syscoIA.com

TriMark Hockenbergs
1-515-282-0033 www.hockenbergs.com

US Foods
1-800-272-6467 www.usfoodservices.com

Beverages (Alcoholic)

7G Distributing
563-556-8911 www.7gdistributing.com

Alcoholic Beverages Division
515-281-7444 www.iowaabd.com

Doll Distributing LLC
515-263-3208 www.dolldistributing.com

E & J Gallo Winery c/o Johnson Brothers
515-987-3935 www.ejgallo.com

Fahr Beverage Inc
319-234-2605 www.fahrbeverage.com

Hy-Vee Inc
515-267-8200 www.hy-vee.com

I-80 Liquor
712-323-1807 www.i80liquor.com

IngeniOz Vodka
515-883-0378 www.ingeniozvodka.com

Johnson Brothers Liquor Co of Iowa
515-262-1199 www.johnsonbrothers.com

Sazerac Co.
515-202-1661 www.sazerac.com

Southern Glazer's Wine & Spirits
515-252-7173 www.southernglazers.com

Templeton Rye Spirits LLC
712-669-8793 www.templetonrye.com

Beverages (Non-Alcoholic)

7G Distributing
563-556-8911 www.7gdistributing.com

Atlantic Bottling Co.
515-987-1931 www.atlanticbottling.com

Bolton and Hay
515-265-2554 www.boltonhay.com

Braunger Foods
712-258-4515 www.braungerfoods.com

Doll Distributing LLC
515-263-3208 www.dolldistributing.com

E & J Gallo Winery c/o Johnson Bros
515-987-3935 www.ejgallo.com

Fahr Beverage Inc
319-234-2605 www.fahrbeverage.com

Farner Bocken Co.
712-792-3503 www.farner-bocken.com

Hy-Vee Inc
515-267-8200 www.hy-vee.com

I-80 Liquor
712-323-1807 www.i80liquor.com

Johnson Brothers Liquor Co of Iowa
515-262-1199 www.johnsonbrothers.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404 www.martinbros.com

Pepsi Beverages Company
1-800-373-9135 www.pepsiamerica.com

Performance Foodservice
1-800-747-1234 www.pfgc.com

Rapids Wholesale Equipment
319-447-1670 www.rapidswholesale.com

Reinhart FoodService
319-396-1300 www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600 www.reinhartfoodservice.com

Sazerac Co.
515-202-1661 www.sazerac.com

Southern Glazer's Wine & Spirits
515-252-7173 www.southernglazers.com

Sysco Iowa, Inc.
515-289-5300 www.syscoIA.com

US Foods
1-800-272-6467 www.usfoodservices.com

Voss Distributing/ Red Bull LLC
515-263-1777..... www.vossdist.com

Business Equipment

Aireal Mobile
913-226-6459..... www.airealmobile.com

Connect Group Enterprises
1-415-813-5235..... www.connectgroupenterprises.com

Decision Logic
402-214-7196..... www.decisionlogic.com

EZ Software Solutions
563-323-9204..... www.ezsoftpos.com

Heartland Payment Systems
515-202-0398..... www.heartlandpaymentsystems.com

HTML Marketing
515-661-4932..... www.htmlmarketing.com

Inside Out LMS
800-272-0538 x710..... www.insideoutlms.com

Professional Solutions Insurance Services
515-313-4528..... www.psis-ins.com

RAFIT Services
515-710-2626..... www.rafit-services.com

Reinhart Foodservice
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

Webspec Design
515-334-9544..... www.webspecdesign.com

Coffee/Tea

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Pepsi Beverages Company
1-800-373-9135..... www.pepsiamericas.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Condiments

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

McCormack Distributing Co.
712-546-5133..... www.mccormickdistributing.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Consulting, Energy

CenterPoint Energy Services
515-278-2254..... www.centerpointenergy.com

D & J Consulting
515-556-7641..... www.dandjconsulting.com

MidAmerican Energy Company
800-329-6261..... www.midamericanenergy.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

WoodRiver Energy LLC
515-608-3096..... www.woodriverenergy.com

Consulting, Financial

AW Welt Ambrisco Insurance Co.
319-887-3700..... www.awwelt.com

Brummel Madsen Insurance
1-800-729-2644..... www.brummelmadsen.com

D & J Consulting, L.C
515-556-7641..... www.dandjconsulting.com

Decision Logic
402-214-7196..... www.decisionlogic.com

Grinnell Mutual Reinsurance Company
641-269-8616..... www.grinnellmutual.com

Ludovissy & Associates
563-556-6661..... www.ludovissyandassociates.com

Professional Solutions Insurance Services
515-313-4528..... www.psis-ins.com

Society Insurance
920-948-3985..... www.societyinsurance.com

The Dana Company
515-244-4391..... www.thedanaco.com

Consulting

Decision Logic
402-214-7196..... www.decisionlogic.com

Green RU LLC
515-325-6133..... www.greenru.org

Hussmann Taylor Industries
515-262-8221..... www.hussmann.com

Inside Out LMS (Learning Management Solutions)
800-272-0538 x710..... www.insideoutlms.com

Johnson Brothers Liquor Co of Iowa
515-262-1199..... www.johnsonbrothers.com

KeyImpact Sales & Systems, Inc.
515-224-0999..... www.kisales.com

Martin Bros Distributing Co. Inc.
1-800-847-2404..... www.martinbros.com

MidStates Marketing
515-246-8829..... www.midstates-marketing.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

RAFIT Services
515-710-2626..... www.rafit-services.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Credit Card Service/Supplies

Beyond
515-777-9239..... www.getbeyond.com

EZ Software Solutions
563-323-9204..... www.ezsoftpos.com

Heartland Payment Systems
515-202-0398..... www.heartlandpaymentsystems.com

Professional Solutions Insurance Services
515-313-4528..... www.psis-ins.com

US Bank Payment Solutions
515-771-3143..... www.usbank.com

Dairy Products

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Loffredo Fresh Produce Co. Inc.
515-285-3367..... www.loffredo.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservices
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Dishwashing Equipment Sales & Supplies

Bolton and Hay
515-265-2554..... www.boltonhay.com

Ecocare Supply
319-800-9162..... www.ecocaresupply.com

Ecolab Inc.
605-209-4755..... www.ecolab.com

Iowa Des Moines Supply, Inc.
515-263-1200..... www.ladesmoinessupply.com

Martin Bros. Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart Foodservice
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscolA.com

TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Distributor, Food & Beverage

Braunger Foods
712-258-4515..... www.braungerfoods.com

Fahr Beverage
319-243-2605..... www.fahrbeverage.com

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Hy-Vee Inc
515-267-8200..... www.hy-vee.com

IngeniOz Vodka
515-883-0378..... www.ingeniozvodka.com

Johnson Brothers Liquor Co of Iowa
515-262-1199..... www.johnsonbrothers.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Southern Glazer's Wine & Spirits
515-252-7173..... www.southernglazers.com

Sysco Iowa, Inc.
515-289-5300..... www.syscolA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Voss Distributing/Red Bull LLC.
515-263-1777..... www.vossdist.com

Educational Materials

Alcoholic Beverages Division
515-281-7444..... www.iowaabd.com

Decision Logic
402-214-7196..... www.decisionlogic.com

Distilled Spirits Council
202-628-3544..... www.discus.com

Inside Out LMS (Learning Management Solutions)
800-272-0538 x710..... www.insideoutlms.com

Iowa Beef Industry Council
515-296-2305..... www.iabeef.org

Iowa Pork Producers Association
1-800-372-7675..... www.IApork.org

Iowa Restaurant Association
515-276-1454..... www.restaurantiowa.com

Iowa Restaurant Association Education Foundation
515-276-1454..... www.restaurantiowa.com

Iowa Lakes Community College
712-852-5256..... www.iowalakes.edu

The Soyfoods Council
515-334-1041..... www.thesoyfoodscouncil.com

Employment Resources

Heartland Payroll Services
515-202-0398..... www.heartlandpaymentsystems.com/payroll

Inside Out LMS (Learning Management Solutions)
800-272-0538 x710..... www.insideoutlms.com

Exhaust Systems & Cleaning Services

Enviromatic Corporation of America Inc
1-800-325-8476..... www.enviromatic.com

Hoodz of Central Iowa
515-278-1149..... www.centraIIA.hoodz.us.com

Hoodz of Eastern Iowa
319-333-1050..... www.centraIIA.hoodz.us.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Financial Institutions/Services

Beyond
515-777-9239..... www.getbeyond.com

Grinnell Mutual Reinsurance Company
641-269-8616..... www.grinnellmutual.com

Heartland Payment Systems
515-202-0398..... www.heartlandpaymentsystems.com

Iowa Insurance Consultants
515-965-9655..... www.iainsuranceconsultants.com

LMC Insurance
515-237-0153..... www.lmcins.com

Professional Solutions Insurance Services
515-313-4528..... www.psis-ins.com

US Bank Payment Solutions
515-771-3143..... www.usbank.com

Fire Suppression Systems

Hoodz of Central Iowa
515-278-1149..... www.centraIIA.hoodz.us.com

Hoodz of Eastern Iowa
319-333-1050..... www.centraIIA.hoodz.us.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Food Broker

KeyImpact Sales & Systems
515-224-0999..... www.kisales.com

MidStates Markerting
515-246-8829..... www.midstates-marketing.com

Food Products and Manufacturing

Iowa Choice Harvest LLC
515-554-5541..... www.iowachoiceharvest.com

Liberty Fruit Co.
1-800-445-4782..... www.libertyfruit.com

Pepsi Beverages Company
1-800-373-9135..... www.pepsiamerica.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Food Service Equipment, Services & Supplies

AmeriPride Linen & Uniform Service
515-710-8322..... www.ameripride.com

Bolton and Hay
515-265-2554..... www.boltonhay.com

Ecocare Supply
319-800-9162..... www.ecocaresupply.com

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Hussmann Taylor Industries
515-262-8221..... www.hussmann.com

Iowa Des Moines Supply
515-263-1200..... www.ladesmoinessupply.com

KeyImpact Sales & Systems, Inc.
515-224-0999..... www.kisales.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

McCormack Distributing Co.
712-546-5133..... www.mccormickdistributing.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscolA.com

TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Frozen Food

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Iowa Choice Harvest LLC
515-554-5541..... www.iowachoiceharvest.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscolA.com

US Foods
1-800-272-6467 www.usfoodservices.com

Gift Cards

Beyond
515-777-9239 www.getbeyond.com

Heartland Payment Systems
515-202-0398 www.heartlandpaymentsystems.com

Grease Removal

Hoodz of Central Iowa
515-278-1149 www.centralIA.hoodz.us.com

Hoodz of Eastern Iowa
319-333-1050 www.centralIA.hoodz.us.com

Sanimax Grease Services
1-800-765-6453 www.sanimax.com

Green Products

Ecocare Supply
319-800-9162 www.ecocaresupply.com

Ecolab Inc.
605-209-4755 www.ecolab.com

Green RU, LLC.
515-325-6133 www.greenru.org

Iowa Des Moines Supply
515-263-1200 www.ladesmoinessupply.com

KeyImpact Sales & Systems, Inc.
515-224-0999 www.kisales.com

Human Resources

Decision Logic
402-214-7196 www.decisionlogic.com

Ice Machines

Bolton and Hay
515-265-2554 www.boltonhay.com

Hussmann Taylor Industries
515-262-8221 www.hussmann.com

Rapids Wholesale Equipment
319-447-1670 www.rapidswholesale.com

TriMark Hockenbergs
515-282-0033 www.hockenbergs.com

Insurance

AW Welt Ambrisco Insurance Co.
319-887-3700 www.awwelt.com

Brummel Madsen Insurance
1-800-729-2644 www.brummelmadsen.com

Grinnell Mutual Reinsurance Company
641-269-8616 www.grinnellmutual.com

InsPro Insurance Company
515-226-9565 www.insproins.com

Iowa Insurance Consultants
515-965-9655 www.iainsuranceconsultants.com

LMC Insurance
515-237-0153 www.lmcins.com

Ludovissy & Associates
563-556-6661 www.ludovissyandassociates.com

Professional Solutions Insurance Services
515-313-4528 www.psis-ins.com

Skogman Carlson Insurance
319-366-6288 www.skogmanins.com

Society Insurance
920-948-3985 www.societyinsurance.com

The Dana Company
515-244-4391 www.thedanaco.com

Lending

Beyond
515-777-9239 www.getbeyond.com

Heartland Payment Systems
515-202-0398 www.heartlandpaymentsystems.com

Linen Sales & Service

AmeriPride Linen & Uniform Service
515-710-8322 www.ameripride.com

Rapids Wholesale Equipment
319-447-1670 www.rapidswholesale.com

TriMark Hockenbergs
515-282-0033 www.hockenbergs.com

Loyalty Rewards

RAFIT Services
515-710-2626 www.rafitservices.com

Marketing

Elizabeth Winders Studio of Design
515-554-4128 www.elizabethwinders.com

Greater Des Moines Convention & Visitors Bureau
515-699-3455 www.catchdesmoines.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404 www.martinbros.com

Relish/Big Green Umbrella Media
515-953-4822 x303 www.dmcityview.com

The Soyfoods Council
515-334-1041 www.thesoyfoodscouncil.com

Meat Information

Braunger Foods
712-258-4515 www.braungerfoods.com

Iowa Beef Industry Council
515-296-2305 www.iabeef.org

Iowa Pork Producers Association
1-800-372-7675 www.IApork.org

Martin Brothers Distributing Co., Inc.
1-800-847-2404 www.martinbros.com

Performance Foodservice
1-800-747-1234 www.pfgc.com

Reinhart FoodService
319-396-1300 www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600 www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300 www.syscoIA.com

US Foods
1-800-272-6467 www.usfoodservices.com

Meat Purveyor

Braunger Foods
712-258-4515 www.braungerfoods.com

Farner Bocken Co.
712-792-3503 www.farner-bocken.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404 www.martinbros.com

Performance Foodservice
1-800-747-1234 www.pfgc.com

Reinhart FoodService
319-396-1300 www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600 www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300 www.syscoIA.com

US Foods
1-800-272-6467 www.usfoodservices.com

Media & Website Marketing

Aireal Mobile
913-226-6459 www.airealmobile.com

Elizabeth Winders Studio of Design
515-554-4128 www.elizabethwinders.com

HTML Marketing
515-661-4932 www.htmlmarketing.com

Relish/Big Green Umbrella Media
515-953-4822 x303 www.dmcityview.com

Webspec Design
515-334-9544 www.webspecdesign.com

Menu Design/Ideas

Decision Logic
402-214-7196 www.decisionlogic.com

Elizabeth Winders Studio of Design
515-554-4128 www.elizabethwinders.com

Iowa Beef Industry Council
515-296-2305 www.iabeef.org

Iowa Pork Producers Association
1-800-372-7675 www.IApork.org

Johnson Brothers Liquor Co of Iowa
515-262-1199 www.johnsonbrothers.com

KeyImpact Sales & Systems, Inc.
515-224-0999 www.kisales.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404 www.martinbros.com

Midstates Marketing, Inc.
515-246-8829 www.midstates-marketing.com

Performance Foodservice
1-800-747-1234 www.pfgc.com

Reinhart FoodService
319-396-1300 www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600 www.reinhartfoodservice.com

Southern Glazer's Wine & Spirits
515-252-7173..... www.southernglazers.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Webspec Design
515-334-9544..... www.webspecdesign.com

Mobile App Development

Aireal Mobile
913-226-6459..... www.airealmobile.com

HTML Marketing
515-661-4932..... www.htmlmarketing.com

Webspec Design
515-334-9544..... www.webspecdesign.com

Music Licensing

BMI
615-401-2873..... www.bmi.org

Paper Products

Ecocare Supply
319-800-9162..... www.ecocaresupply.com

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Green RU LLC
515-325-6133..... www.greenru.org

Hussmann Taylor Industries
515-262-8221..... www.hussmann.com

Iowa Des Moines Supply
515-263-1200..... www.ladesmoinessupply.com

KeyImpact Sales & Systems, Inc.
515-224-0999..... www.kisales.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Payroll Processing Services

Beyond
515-777-9239..... www.getbeyond.com

EZ Software Solutions
563-323-9204..... www.ezsoftpos.com

Heartland Payroll Services
515-202-0398..... www.heartlandpaymentsystems.com/payroll

Professional Solutions Insurance Services
515-313-4528..... www.psis-ins.com

Portable Charging Stations

Connect Group Enterprises
415-813-5235..... www.connectgroupenterprises.com

POS Systems, Cash Registers, Equipment/Supplies

Beyond
515-777-9239..... www.getbeyond.com

Decision Logic
402-214-7196..... www.decisionlogic.com

EZ Software Solutions
563-323-9204..... www.ezsoftpos.com

Heartland Payment Systems
515-202-0398..... www.heartlandpaymentsystems.com

Salas Enterprises
515-867-9429..... www.salasenterprises.com

US Bank Payment Solutions
515-771-3143..... www.usbank.com

Poultry/Eggs

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Loffredo Fresh Produce Co. Inc.
515-285-3367..... www.loffredo.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Printing & Signage

Doll Distributing, LLC
515-263-3208..... www.dolldistributing.com

Iowa Sign Company
515-421-4036..... www.iowasigncompany.com

Johnson Brothers Liquor Co of Iowa
515-262-1199..... www.johnsonbrothers.com

Southern Glazers Wine & Spirits
515-289-5300..... www.southernglazers.com

Produce

Farner Bocken Co.
712-792-3503..... www.farner-bocken.com

Iowa Choice Harvest LLC
515-554-5541..... www.iowachoiceharvest.com

Liberty Fruit Co.
1-800-445-4782..... www.libertyfruit.com

Loffredo Fresh Produce Co. Inc.
515-285-3367..... www.loffredo.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Protein Purveyor

Braunger Foods
712-258-4515..... www.braungerfoods.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

Publications

Food & Beverage Iowa Business Quarterly
515-276-1454..... www.restaurantiowa.com

Greater Des Moines Convention & Visitors Bureau
515-699-3455..... www.catchdesmoines.com

Relish/Big Green Umbrella Media
515-953-4822 x303..... www.dmcityview.com

Public Relations/Marketing

Des Moines East & South Chamber of Commerce
515-309-3231..... www.dsmeastsouthchamber.org

Greater Des Moines Convention & Visitors Bureau
515-699-3455..... www.catchdesmoines.com

Relish/Big Green Umbrella Media
515-953-4822 x303..... www.dmcityview.com

Urbandale Chamber of Commerce
515-331-6855..... www.uniquelyurbandale.org

West Des Moines Chamber of Commerce
515-681-1289..... www.wdmchamber.org

Refrigeration Equipment and Parts

Humitech of Iowa
515-314-6990..... www.humitechofiowa.com

Hussmann Taylor Industries
515-262-8221..... www.hussmann.com

McCormack Distributing Co.
712-546-5133..... www.mccormickdistributing.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart Foodservice
319-396-1300..... www.reinhartfoodservice.com
Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com
TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com
US Foods
1-800-272-6467..... www.usfoodservices.com

Restaurant Equipment/Services

Bolton and Hay
515-265-2554..... www.boltonhay.com
Hussmann Taylor Industries
515-262-8221..... www.hussmann.com
Iowa Des Moines Supply
515-263-1200..... www.ladesmoinessupply.com
KeyImpact Sales & Systems, Inc.
515-224-0999..... www.kisales.com
Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com
McCormack Distributing Co.
712-546-5133..... www.mccormickdistributing.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com
Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com
Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com
TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Sales Tax Exemption

D & J Consulting, L.C.
515-556-7641

Sanitation Supplies/Cleaning Services

Bolton and Hay
515-265-2554..... www.boltonhay.com
Ecocare Supply
319-800-9162..... www.ecocaresupply.com

Ecolab Inc.
605-209-4755..... www.ecolab.com
Iowa Des Moines Supply
515-263-1200..... www.ladesmoinessupply.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

TriMark Hockenbergs
515-282-0033..... www.hockenbergs.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Seafood

KeyImpact Sales & Systems, Inc.
515-224-0999..... www.kisales.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Performance Foodservice
1-800-747-1234..... www.pfgc.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

US Foods
1-800-272-6467..... www.usfoodservices.com

Spirits/Manufacturer

Sazerac Co.
515-202-1661..... www.sazerac.com

Templeton Rye Spirits LLC.
712-669-8793..... www.templetonrye.com

Spirits Producer

IngeniOz Vodka
515-883-0378..... www.ingeniozvodka.com

Iowa Distilling Company
515-981-4216..... www.iowadistilling.com

Soy Foods

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

The Soyfoods Council
515-334-1041..... www.thesoyfoodscouncil.com

Uniforms

AmeriPride Linen & Uniform Service
515-710-8322..... www.ameripride.com

Rapids Wholesale Equipment
319-447-1670..... www.rapidswholesale.com

Utilities

CenterPoint Energy Services
515-278-2254..... www.centerpointenergy.com

D & J Consulting, L.C.
515-556-7641

MidAmerican Energy Company
800-329-6261..... www.midamericanenergy.com

WoodRiver Energy LLC
515-608-3096..... www.woodriverenergy.com

Waste Removal

Green RU LLC
515-325-6133..... www.greenru.org

Sanimax Grease Services
1-800-765-6453..... www.sanimax.com

Wines/Spirits Distributor

7G Distributing
563-556-8911..... www.7gdistributing.com

Alcoholic Beverages Division
515-281-7444..... www.iowaabd.com

E & J Gallo Winery c/o Johnson Bros
515-987-3935..... www.ejgallo.com

Hy-Vee Inc.
515-267-8200..... www.hy-vee.com

I-80 Liquor
712-323-1807..... www.i80liquor.com

Johnson Brothers Liquor Co of Iowa
515-262-1199..... www.johnsonbrothers.com

Sazerac Co.
515-202-1661..... www.sazerac.com

Southern Glazer's Wine & Spirits
515-252-7173..... www.southernglazers.com

Wine To Go" Bags"

Bolton & Hay
515-265-2554..... www.boltonhay.com

Iowa Des Moines Supply
515-263-1200..... www.iadesmoinessupply.com

Martin Brothers Distributing Co., Inc.
1-800-847-2404..... www.martinbros.com

Reinhart FoodService
319-396-1300..... www.reinhartfoodservice.com

Reinhart FoodService of Omaha
402-457-3600..... www.reinhartfoodservice.com

Sysco Iowa, Inc.
515-289-5300..... www.syscoIA.com

2018 Iowa Restaurant Resources Directory

Listed in Alphabetical Order

7G Distributing LLC.

5035 Chavenelle Road, Dubuque, IA 52002
563-556-8911 www.7gdistributing.com

Aireal Mobile

10947 North Madison Kansas City MO 64155
913-226-6459 www.airealmobile.com

Alcoholic Beverages Division State of Iowa

1918 SE Huisizer Ankeny IA 50021
515-281-7444 www.iowaabd.com

Altria Client Services

33 East Main St. Suite 420 Madison WI 53703
608-251-0195 www.altria.com

AmeriPride Linen & Uniform Service

10615 Aurora Ave Urbandale IA 50322
515-710-8322 www.ameripride.com

Atlantic Bottling Company

3600 Army Post Rd. Des Moines IA 50321
515-987-1931 www.atlanticbottling.com

AW Welt Ambrisco Insurance Co.

24 Westside Drive Iowa City IA 52246
319-887-3700 www.awwelt.com

Beyond

3409 84th St., Urbandale IA 50322
515-777-9293 www.getbeyond.com

BMI

10 Music Square Nashville TN 37203
615-401-2873 www.bmi.org

Bolton and Hay

2701 Delaware Avenue Des Moines IA 50317
515-265-2554 www.boltonhay.com

Braunger Foods

900 Clark Sioux City IA 51101
712-258-4515 www.braungerfoods.com

Brummel Madsen Insurance

318 Main Street Cedar Falls IA 50613
1-800-729-2644 www.brummelmadsen.com

CenterPoint Energy Services

12308 Tanglewood Dr., Urbandale IA 50323
515-278-2254 www.centerpointenergy.com

Connect Group Enterprises

156 2nd St., Suite 221 San Francisco CA 94105
1-415-813-5235 www.connectgroupenterprises.com

D & J Consulting, L.C.

729 NE Brookhaven Drive Ankeny IA 50021
515-556-7641

Decision Logic

8802 S 135th St. Suite 500 Omaha NE 68138
402-214-7196 www.decisionlogic.com

Des Moines East & South Chamber of Commerce

130 E 3rd St Suite 301 Des Moines IA 50309
515-309-3231 www.dsmeastsouthchamber.org

Distilled Spirits Council

1250 Eye Street Northwest, St 400 Washington DC 20005
202-628-3544 www.discus.com

Doll Distributing LLC

1901 DeWolf Street Des Moines IA 50316
515-263-3208 www.dolldistributing.com

E & J Gallo c/o Johnson Bros

2515 Dean Avenue Des Moines IA 50317
515-987-3935 www.ejgallo.com

Ecocare Supply

2000 James St. Suite 105, Coralville IA 52241
319-800-9162 www.ecocaresupply.com

Ecolab Inc.

12825 Flushing Meadows Dr, St. Louis MO 63131
605-209-4755 www.ecolab.com

Elizabeth Winders Studio of Design

15708 Brookshire Dr. Urbandale IA 50323
515-554-4128 www.elizabethwinders.com

Enviromatic Corporation of America, Inc.

27929 Fairground Rd. Ste J Adel IA 50003
1-800-325-8476 www.enviromatic.com

EZ Software Solutions

2435 E Kimberly Rd. Ste 45S, Bettendorf IA 52722
563-323-9204 www.ezsoftpos.com

Fahr Beverage Inc

1369 Martin Road Waterloo IA 50701
319-234-2605 www.fahrbeverage.com

Farner Bocken Co.

1751 US 30 Carroll IA 51401
712-792-3503 www.farner-bocken.com

Greater Des Moines Convention & Visitors Bureau

400 Locust Street Suite 265 Des Moines IA 50309
515-699-3455 www.catchdesmoines.com

Green RU LLC

2255 Little Wall Lake Rd Blairsburg IA 50034
515-325-6133 www.greenru.org

Grinnell Mutual Reinsurance Company

4215 Hwy 146 South Grinnell IA 50112
641-269-8616 www.grinnellmutual.com

Heartland Payment Systems

9205 Goodman Circle, Urbandale IA 50322
515-202-0398 www.heartlandpaymentsystems.com

Heartland Payroll Services

9205 Goodman Circle, Urbandale IA 50322
515-202-0398 www.heartlandpaymentsystems.com/payroll

Hoodz of Central Iowa

4927 68th Urbandale IA 50322 515-278-1149
www.centralIA.hoodz.us.com

Hoodz of Eastern Iowa

743 Sandusky Dr. Iowa City IA 52240
319-333-1050 www.centralIA.hoodz.us.com

HTML Marketing

3616 SE 18th Court, Ankeny IA 50021
515-661-4932 www.htmlmarketing.com

Humitech of Iowa

PO Box 1027 Waukee IA 50263
515-314-6990 www.humitechofiowa.com

Hussmann Taylor Industries

4360 112th Street Urbandale IA 50322
515-262-8221 www.hussmann.com

Hy-Vee Inc

5820 Westown Parkway West Des Moines IA 50266
515-267-8200 www.hy-vee.com

I-80 Liquor

2411 S 24th Street Suite 1 Council Bluffs IA 50501
712-323-1807 www.i80liquor.com

IngeniOz Vodka

14787 Woodcrest Dr. Clive IA 50325
515-883-0378 www.ingeniozvodka.com

Inside Out LMS (Learning Management Solutions)

5109 NE 17th St. Des Moines IA 50313
800-272-0538 x710 www.insideoutlms.com

InsPro Insurance Company

2501 Westown Pkwy, Ste 1104 West Des Moines IA 50266
515-226-9565 www.insproins.com

Iowa Beef Industry Council

2055 Ironwood Court Ames IA 50014
515-296-2305 www.iabeef.org

Iowa Choice Harvest LLC

2402 So. Duff Ave., Ames IA 50010
515-554-5541 www.iowachoiceharvest.com

Iowa Des Moines Supply

1680 Guthrie Avenue Des Moines IA 50316
515-263-1200 www.ladesmoinessupply.com

Iowa Distilling Company

4349 Cumming Ave., Cumming IA 50061
515-981-4216 www.iowadistilling.com

Iowa Insurance Consultants

315 Maple St. Ankeny IA 50023
515-965-9655 www.iainsuranceconsultants.com

Iowa Lakes Community College

3200 College Drive Emmetsburg IA 50536
712-852-5256 www.iowalakes.edu

Iowa Pork Producers Association

1636 NW 114th Street Clive IA 50325
1-800-372-7675 www.IApork.org

Iowa Sign Company

5907 Meredith Dr. Urbandale IA 50322
515-421-4036 iowasigncompany.com

Johnson Brothers Liquor Co of Iowa

2515 Dean Avenue Des Moines IA 50317
515-262-1199 www.johnsonbrothers.com

KeyImpact Sales & Systems, Inc.

8187 University Avenue Clive IA 50324
515-224-0999 www.kisales.com

Liberty Fruit Co.

1247 Argentine Blvd Kansas City MO 66105
1-800-445-4782 www.libertyfruit.com

LMC Insurance

4200 University Ave Suite 200
West Des Moines IA 50266
515-237-0153 www.lmcins.com

Loffredo Fresh Produce Co. Inc.

4001 SW 63rd Street Des Moines IA 50321
515-285-3367 www.loffredo.com

Ludovissy & Associates

787 West Locust Street Dubuque IA 52001
563-556-6661 www.ludovissyandassociates.com

Martin Brothers Distributing Co., Inc.

6623 Chancellor Drive Cedar Falls IA 50613
1-800-847-2404 www.martinbros.com

McCormack Distributing Co.

1755 24th Street SW LeMars IA 51031
712-546-5133 www.mccormickdistributing.com

McDonald's USA, LLC/Central Division

4320 Winfield Rd. Suite 400 Warrenville IL 60555

MidAmerican Energy Company

666 Grand Avenue Des Moines IA 50309
800-329-6261 www.midamericanenergy.com

MidStates Marketing

2771 104th Street Suite B Urbandale IA 50322
515-246-8829 www.midstates-marketing.com

Pepsi Beverages Company

400 6th Avenue SE Cedar Rapids IA 52401
1-800-373-9135 www.pepsiamerica.com

Pepsi Beverages Company

3825 106th Street Urbandale IA 50322
1-800-950-1332 www.pepsiamerica.com

Performance Foodservice

8001 TPC Road Rock Island IL 61204
1-800-747-1234 www.pfgc.com

Professional Solutions Insurance Services

14001 University Ave. Clive IA 50325
515-313-4528 www.psis-ins.com

RAFIT Services

PO Box 42174, Urbandale IA 50323
515-710-2626 www.rafit-services.com

Rapids Wholesale Equipment

6201 S Gateway Drive Marion IA 52302
319-447-1670 www.rapidswholesale.com

Reinhart FoodService

4100 44th Avenue SW Cedar Rapids IA 52404
319-396-1300 www.reinhartfoodservice.com

Relish/Big Green Umbrella Media

414 61st Street Des Moines IA 50312
515-953-4822 x303 www.dmcityview.com

Salas Enterprises

4225 SE 16th St., Des Moines IA 50320
515-867-9429 www.salasenterprises.com

Sanimax USA Inc.

605 Bassett Street DeForest IL 53532
1-800-765-6453 www.sanimax.com

Sazerac Co.

3401 Southern Woods Dr Des Moines IA 50321
515-202-1661 www.sazerac.com

Skogman Carlson Insurance

1110 Dina Ct. STE B, Hiawatha IA 52233
319-366-6288 www.skogmanins.com

Society Insurance

PO Box 1029 Fond du Lac WI 54836
920-948-3985 www.societyinsurance.com

Sodexo

2731 E. Porter Ave. Des Moines IA 50320
515-314-7322 www.sodexo.com

Southern Glazer's Wine & Spirits

4377 112th St., Urbandale, IA 50322
515-252-7173 www.southernglazers.com

3100 SE Grimes Blvd Suite 100 Grimes IA 50111
515-986-7241

Sysco Iowa, Inc.

One Sysco Place Ankeny IA 50021
515-289-5300 www.syscoIA.com

Templeton Rye Spirits LLC

209 E 3rd Street Templeton IA 51463
712-669-8793 www.templetonrye.com

The Dana Company

12345 University Ave. # 300 Des Moines IA 50325
515-244-4391 www.thedanaco.com

The Soyfoods Council

1255 SW Prairie Trail Pkwy Ankeny IA 50023
515-334-1041 www.thesoyfoodscouncil.com

TriMark Hockenbergs

6000 Aurora Avenue Urbandale IA 50322
515-282-0033 www.hockenbergs.com

Urbandale Chamber of Commerce

2900 Justin Dr Urbandale IA 50322
515-331-6855 www.uniquelyurbandale.org

US Bank Payment Solutions

225 50th St. West Des Moines IA 50265
515-771-3143 www.usbank.com

US Foods

3550 2nd Street Coralville IA 52241
1-800-272-6467 www.usfoodservices.com

Voss Distributing/ Red Bull LLC

5109 NE 17th Street Des Moines IA 50313
515-263-1777 www.vossdist.com

Webspec Design

5907 Meredith Dr. Urbandale IA 50322
515-334-9544 www.webspecdesign.com

West Des Moines Chamber of Commerce

4200 Mills Civic Pkwy #E-200 West Des Moines IA 50265
515-681-1289 www.wdmchamber.org

WoodRiver Energy LLC

5550 Wild Rose Lane, #400 West Des Moines IA 50266
515-608-3096 www.woodriverenergy.com

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