

# Food & Beverage Iowa Business

Quarterly

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See pg. 8

## Membership Helped Save My Business

Darin Beck, Owner, CEO  
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# Food & Beverage Iowa Business Quarterly

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## In Memory of Chef René Orduña

The Iowa Restaurant Association is saddened to share news of the passing of Chef René Orduña, one of the founders, owners and operators of Dixie Quicks in Council Bluffs. Orduña, age 63, along with his spouse Robert Gilmer were honored earlier this year as the Iowa Restaurant Association's Restaurateurs of the Year. The two were selected for the honor just prior to Orduña learning he had Stage 4 kidney cancer. He passed on November 9, 2016. Gilmer hopes to carry on with Dixie Quicks. Association members may send condolences to 157 W Broadway, Council Bluffs, IA 51503.

The Iowa Restaurant Association intends to present a scholarship in Orduña's honor next fall at the Association's annual gala. Contributions can be made online at [www.restaurantiowa.com](http://www.restaurantiowa.com). Please note Orduña Memorial on the form.



**Chef René at the Food and Beverage Iowa Business Quarterly cover photoshoot at Dixie Quicks earlier in 2016.**



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### Food & Beverage Iowa Business Quarterly

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To learn more about membership in the Iowa Restaurant Association, please contact Stacy Kluesner at 515-276-1454 or [skluesner@restaurantiowa.com](mailto:skluesner@restaurantiowa.com).

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# Membership Helped Save My Business



Darin Beck is not a “joiner” by nature.

Like most restaurant and bar entrepreneurs, he is an independent spirit. So it’s no surprise that he was a little wary when the Iowa Restaurant Association knocked on his door seeking his membership.

As a bar owner, he knew that a portion of the advocacy work the

Iowa Restaurant Association does at the state capitol might benefit him at some point, but was it worth the check?

Pose that question to Darin, and you’ll get a resounding, “YES!”

## Legislative Work Key, But Not Number One

Darin joined the Iowa Restaurant Association in 1998. At the time he owned three bars in the Cedar Valley area and one in Cedar Rapids. A year later he was elected to a seat on the IRA Board.

He had a keen interest in DRAM insurance reform, smoking bans, and wage issues. He quickly became (and remains today) a visible and highly politically engaged Association member. In fact, encouraged by his peers, he ran for state legislature in 2010.



The gang in 2005— longtime IRA board member, Beck (3rd from left) forged relationships with operators from across the state including Tom King former owner of Country Junction Restaurant in Dyersville, “Kap” Kapler (deceased) from Waterloo, Eric Skoog from Cronk’s Café in Denison and Paul Trostel (deceased) from Trostel’s Greenbriar Restaurant in Johnston.



So it might surprise people to learn that the legislative work is not the first benefit Darin points to when people ask why he has maintained his long-standing affiliation with the Iowa Restaurant Association.

“The relationships I have forged with operators from across the state are invaluable,” says Darin. “The Association has connected me with similar operators from other Iowa markets. We’re able to run ideas by one another without feeling like we’re confiding in our competitors.”

## “Saved” by Other Members

Darin actually credits several of those statewide relationships for “saving his tail” when he took a leap beyond the bar business and into the restaurant arena.

In 2000 Darin opened Beck’s Pub & Grill in Waterloo, a 14,000 square foot, 500 seat full-service restaurant and sports bar.

“The concept was a hit from day one,” recalls Darin. “I also knew I was in trouble from day one.”

While Darin had worked in restaurants, and at one point had owned a small pizza delivery restaurant, he had never taken on such a large full-service food venture.

“At that time we just didn’t have the operational background, the kitchen team, or even the equipment set-up we needed to keep pace with a 500 seat restaurant,” said Darin. “I was in over my head.”

**Barmuda is a bar and restaurant management, marketing and consulting company. Their current properties are located in Cedar Falls, Waterloo, Cedar Rapids and Des Moines, Iowa.**



### Call in the Cavalry

When Beck's opened its doors, the food wait times were sometimes more than an hour. The kitchen staff couldn't time food to come out together and by the time patrons got their full meals, portions were often cold. "We ended up comping as many meals as we got paid for," said Darin. "Flat out I needed a rescue. I needed the cavalry."

Thankfully the cavalry came.

Through the Association, Darin had made industry friends from across the state. Paul Trostel, then owner of Chip's Bar & Grill in Ankeny, Scott Carlson, owner of Court Avenue Brewing Company in Des Moines, Devin Rowlings then general manager of Cosi Cucina in Clive, and Greg White of Teddy's Steakhouse in Cedar Rapids got in their cars and headed to Waterloo to help and provide support. Rowlings and Trostel both sent members of their culinary teams to help—one of whom stayed for three weeks.

### Learn from the Best

From lessons on how to prepare and hold pasta, to equipment purchases, to staging and steam tables, Darin's fellow IRA members helped transform the struggling kitchen into a highly efficient operation, more than able to accommodate the demands of the popular restaurant.

"It was the help and support I needed, at the exact moment I needed it," reflects Darin. "I wouldn't be where I am today had those restaurateurs not stood with me then."

### Paying it Back and Forward

Today Darin has 12 establishments in three markets including Des Moines and Cedar Rapids.

He is quick to share his own experiences and expertise with other operators, particularly in the area of alcohol and beverage sales. "There isn't much I haven't seen or tried in an effort to increase bar sales," says Darin. "I'm happy to share those experiences with other members."

Darin encourages restaurant and bar owners to not just join the Association, but get involved. "When you're an independent

owner/operator, it's easy to feel like you're completely alone, but there are other people out there who have faced nearly everything you are facing and they are surprisingly willing to help you. This is your professional association. Join, get involved, and learn from other people," concludes Darin. "You might be surprised at how many people actually have your back."



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to Keynote IRA  
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Reserve Your Seat Today!**

Join the Association's leadership under the gold dome of the Iowa State Capitol to share the concerns of our industry with Iowa legislators. The Association will first host a legislative lunch with featured speaker Lt. Governor Kim Reynolds at Vivian's Diner & Drinks in Downtown Des Moines. Following lunch, members can make visits at the Capitol with local elected officials. Briefing notes will be provided. Join us and make your voice heard.

## Hospitality Issues May Make Progress With Make up of New Iowa Legislature

With Republican majorities in the Iowa House and Senate, many groups, including the Iowa Restaurant Association, will push for business-friendly legislation that had previously stalled.

### **1 Stop Counties and Cities from Setting Local Wages and Benefits**

Currently there are at least five Iowa counties that have, or are, considering setting their own minimum wages. These include Johnson, Polk, Linn, Lee and Wapello.

The Iowa Restaurant Association has joined a coalition of business groups from across the state proposing legislation that strengthens pre-emption rules meaning only the state may mandate a "minimum or living wage rate, leave, hiring practices, employment benefits, employee scheduling practices, or terms and conditions of employment."

### **2 Cap Liquor Liability Claims and Update DRAM Language**

The Iowa Restaurant Association is seeking to set caps on the level of liability bore by an establishment in alcohol related incidents. Additionally, the IRA is seeking definitional changes to update current DRAM laws. Specifically, modifying the words "any person" may pursue damages to "any innocent third-party." Additional changes include modifying "known or should have known a person would become intoxicated" as the standard for determining liability to "served a visibly intoxicated person." While short of the repeal the Association had hoped for, the changes could do much to alleviate insurance rates and protect businesses. See all proposed changes at [www.restaurantiowa.com](http://www.restaurantiowa.com).

### **Legislative Day At The State Capitol Be Part of the Hospitality Industry's Delegation**



### **Join the Nation's Restaurateurs**

Join operators in Washington DC to explain to Congress how federal mandates impact the hospitality business. With the new administration, we're looking forward to a high-impact conference and meetings.

#### **National Restaurant Association Public Affairs Conference**

March 28-29th  
Ronald Reagan Building and  
International Trade Center  
Washington DC

Contact IRA President and CEO Jessica Dunker at [jdunker@restaurantiowa.com](mailto:jdunker@restaurantiowa.com)

**Iowa Restaurant Association State Legislative Day**  
**Tuesday, January 24, 2017**  
**11:00 A.M.**  
Luncheon and Presentation  
Vivian's Diner & Drinks  
400 Walnut St., Des Moines  
**\$25 per person**  
**1:00-4:00 P.M.**  
Legislative visits at the Iowa State Capitol  
**RSVP: 515-276-1454 or online at [www.restaurantiowa.com](http://www.restaurantiowa.com)**

### **Restaurant Exec Tapped for Labor Secretary**

The Iowa Restaurant Association applauded President-Elect Donald Trump's announcement that he would nominate Andy Pudzer, CEO of CKE Restaurants, the parent company of Carl's Jr. and Hardee's, for Secretary of Labor. Pudzer is an active member of the National Restaurant Association and is expected to foster an environment of growth and job creation.





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## we saw you there.



ADP District Manager Brenda Roe-Weaver and husband Kirk Weaver enjoyed a beautiful fall evening while supporting the hospitality industry at a PAC fundraiser in October.



Jeanine Buckingham, HR Manager from Orchestrated Hospitality, and Chef Michael Bailey from The Des Moines Embassy Club, joined several other industry professionals to discuss the various aspects of the hospitality industry with high school and culinary students from across the state at the Iowa Culinary Institute's Career Exploration Day.



Jay Stieber, Incoming Chair of the National Restaurant Association's Board of Directors, discussed key industry issues and trends with hundreds of high school and culinary arts students from across Iowa at the IRA's Annual NRA Chairman's Breakfast



Friends and staff of Dixie Quicks in Council Bluffs celebrated owner/operator and IRA Restaurateur of the Year Chef Rene Orduna at the Dine Iowa Grand Tasting Gala by posing with photos of him on a stick as he was unable to attend the event.



Mixology judge Jeremy Thompson from Sazerac Co. took a break from sampling cocktails to chat with competitor Josh O'Connell at the IRA's 2016 State Mixology Championships.



Pat McHenry, Ben Muehr, Jessica Carvalho and Ben Poole from Johnson Brothers of Iowa handed out samples of their latest products to guests at the Dine Iowa Grand Tasting Gala.



Juli Middleton from Iowa Reclaimed and Lisa Knake from IngeniOz Vodka sipped cocktails and enjoyed great company while supporting Iowa's hospitality industry at the IRA's Fall PAC Fundraiser.



IRA Board Member and Culver's Franchise Owners Jake and Jessica Kendall enjoyed a seven course meal prepared by seven of eastern Iowa's top chefs at the 2016 Eastern Iowa Culinary Affair.



Eddie Hatfield and Gail Cudworth from KJJY joined IRA staff member Stacy Kluesner (middle left) and IRA board member Steve Casteel (far right) from Heartland to sample some of Iowa's best cocktails at the IRA's 2016 Iowa's Top Mixology Championships.



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## The 2016 Dine Iowa Grand Tasting Gala Showcased Chefs Across the State



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**Read about the competition from a judge's perspective!**

Des Moines Foodster blogger Nick Lucs traveled to all 10 competing establishments to critique the dishes.

Read up on the restaurants and his culinary journey by visiting his blog at [www.desmoinesfoodster.com](http://www.desmoinesfoodster.com).



2016 was the inaugural year for the IRA's Emerging Hospitality Leader of the Year Award. The first recipient was Carl Wertzberger, Managing Partner of Gilroy's Kitchen + Pub + Patio, pictured with IRA Board Chair Matt Johnson and incoming NRA Board Chair Jay Stieber.

In the spirit of culinary tourism, a team of traveling judges ventured to 10 Iowa restaurants and bars to taste and critique the dishes of the 2016 IRA Culinary Competition. Each dish consisted of an entrée featuring beef short rib and a tofu side dish or sauce. All dishes were judged on presentation, taste, overall use of products and adaptability of the dish to the restaurant's concept. Bonus points were awarded for creativity and innovation. The chefs then came together at the Dine Iowa Grand Tasting Gala, held at The Atrium at Capitol Square in Des Moines in October, and presented sample size portions of their culinary creations to nearly 300 guests. The guests sampled all 10 dishes and cast a People's Choice vote for their favorite.



Runner-Up Chef Charles Severson, 1<sup>st</sup> Place Winner Chef Nick Gunn and People's Choice Winner Chef Jason Culbertson don their medals at the Grand Tasting Gala.

Chef Nick Gunn of McCarthy & Bailey's Irish Pub in Sioux City won first place honors with his Irish Spiced Country Spare Ribs on a bed of champ tofu gnocchi in an Irish whiskey and tofu cream sauce. Second place went to Chef Charles Severson of Honey Creek Resort in Moravia and Chef Jason Culbertson of The Hotel Julien Dubuque won the coveted People's Choice Award.

Des Moines Central Campus ProStart students assisted the chefs in preparing, plating and serving their dishes to hungry guests at the Grand Tasting Gala.



Nearly 300 guests strolled through the Gala to sample all 10 culinary competition dishes and cast a People's Choice vote for their favorite.



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In the past five years, the Iowa ProStart Program has grown from three to 27 schools and continues to grow each year. Donations to the IRAEF support 1,000+ ProStart students across the state as they refine their culinary and restaurant management skills. Send your 100% tax deductible donations to the Iowa Restaurant Association Education Foundation or online at [www.restaurantiowa.com/donate](http://www.restaurantiowa.com/donate).



Iowa Restaurant Association  
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1501 42nd St. Suite 294  
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### Mentor Me

Get involved with the Iowa ProStart Program by donating your talent and expertise. ProStart schools across the state are looking for culinary and restaurant management mentors to conduct classroom presentations and demonstrations, host field trips, and mentor them through competitions. Contact the IRAEF to get connected with a ProStart school near you.



Contact May Schaben to learn about ways to get share your talents. Call her at 515-276-1454 or send an email to [mschaben@restaurantiowa.com](mailto:mschaben@restaurantiowa.com).

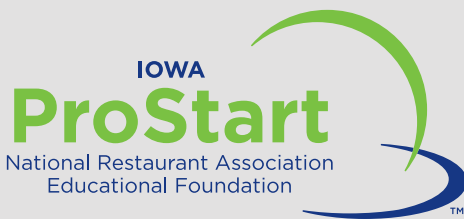
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The Iowa ProStart Invitational showcases the culinary and restaurant management talents of high school students from across the state. Winning teams from both the culinary and restaurant management competitions advance to the National ProStart Invitational in Charleston, NC. Sponsor the 2017 Iowa ProStart Invitational and support these students as they compete for a chance to represent Iowa at Nationals as well as thousands of dollars in scholarships.



Learn about the multiple sponsorship opportunities. Contact May Schaben at 515-276-1454 or send an email to [mschaben@restaurantiowa.com](mailto:mschaben@restaurantiowa.com).

## See Iowa's Future Hospitality Workforce In Action!



### Iowa ProStart Invitational

Tuesday, February 28, 2017  
Iowa Events Center  
Des Moines

### Culinary Competition

Students who compete in this "Top Chef" style competition are judged and critiqued by a panel of professional industry judges on taste, knife skills, teamwork, safety and sanitation, and much more.



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# Congratulations Iowa Restaurant Association Members!

2016 was the inaugural year for the Iowa Restaurant Association's Stars of Hospitality Awards Program. In the program's first year, the IRA was honored to recognize 30 employees across the state who have made a career in the restaurant industry by working at a single establishment and/or for a specific company for 20+ years.



### **Bobby Edminster**

Hotel Julien Dubuque Dishwashing Associate and Iowa Restaurant Association 2016 Restaurant Employee of the Year Bobby Edminster was recognized as a Superstar of Hospitality for serving 40+ years at the Dubuque hotel restaurant.

### **Ox Yoke Inn**

The Ox Yoke Inn hosted a beautiful ceremony and reception for seven team members who have been with the 75+ year old restaurant for more than 20 years. From left, owner Bill Leichsenring with honorees: Ron Goltz, Vince Hartz, Doug Metz, Barbara Schulte, Sharon Peters, Suzanne Gramblin and Steve Heishman.



### **Congratulations to two IRA members who received top honors at the 2016 Iowa Tourism Awards!**

**Best Dining Business (Rural):** Checkerboard Restaurant, Pleasantville

**Individual Leader:** Greg Edwards, Greater Des Moines Convention & Visitors Bureau (Metro)



### **The Art and Science of Oils**

This fall The Iowa Restaurant Association, the Eastern Iowa Chapter of the American Culinary Federation, and The Soyfoods Council collaborated to present The Art and Science of Oils – an educational culinary seminar designed specifically for the professional chef community and culinary students. The event featured two nationally and internationally recognized speakers, educators and authors – Chef Chris Koetke from Kendall College School of Culinary Arts in Chicago, and Dr. Mark Messina, President of Nutrition Matters, Inc. in Port Townsend, WA. The seminar focused on High Oleic and other oils from a nutritional and culinary perspective and included interactive sessions like a blind oil tasting.

### **RoCA Named A Top 100 Hottest Restaurant**

Congratulations to IRA member RoCA who was named one of OpenTable's top 100 Hottest Restaurants of 2016. OpenTable annually generates their top 100 list from more than 10 million diner reviews collected over the year. RoCA, or Restaurant on Court Avenue, was the only Iowa restaurant to make the list in 2016.



# mark your calendars!



## January 24

### 2017 Legislative Day

11:00 A.M.

Luncheon and presentation at Vivian's Diner & Drinks  
400 Walnuts St., Des Moines | \$25

1:00 – 4:00 P.M.

Legislative visits at the Iowa State Capitol. Join Iowa's hospitality industry leaders as we voice our concerns to legislators under the gold dome of the state Capitol. **Register online at [www.restaurantiowa.com](http://www.restaurantiowa.com)**



## February 28

### Iowa ProStart Invitational Iowa Events Center, Des Moines Open to the Public!

High School students across the state will showcase their culinary and restaurant management skills in an all-day state championship competition.



## February 28

### IRA Career Fair 10:00 A.M. – 1:00 P.M.

**Community Choice Credit Union Convention Center, Des Moines**  
Seeking skilled and talented employees for your hospitality business? Exhibit at the IRA's Career Fair and find your future workforce! **Contact Stacy Kluesner for Exhibitor Information: [skluesner@restaurantiowa.com](mailto:skluesner@restaurantiowa.com) or (515) 975-0640.**



## March 28-29

### NRA Public Affairs Conference Washington, DC

Join the National Restaurant Association, Iowa Restaurant Association and industry leaders across the country at Capitol Hill to discuss top public policy issues with your legislators. **Register at [www.restaurant.org](http://www.restaurant.org).**

7 Courses! 7 Chefs! 7 Wines!



## April 2

### Culinary Affair Des Moines Embassy Club 666 Grand Ave., Des Moines 5:30 P.M.

7 Courses, 7 Chefs, 7 Wines  
Enjoy a lavish seven course gourmet wine dinner prepared by seven of central Iowa's top chefs. **Register today at [www.restaurantiowa.com](http://www.restaurantiowa.com).**



## April 29 – May 1

### National ProStart Invitational Charleston, South Carolina

The top two teams from the Iowa ProStart Invitational will head to Nationals to compete against ProStart teams across the country for a chance to win thousands of dollars in scholarship money.



## May 20-23

### NRA Show 2017

Experience the 2017 NRA Show and see how four days of meeting, seeing, tasting, testing and more can change your business. With more than 75 educational sessions and exhibitors to meet with, you will walk away with endless business best practice and industry connections. **Register online at: [www.show.restaurant.org](http://www.show.restaurant.org).** The IRA will host an Iowa operator reception on Sunday afternoon of the show. Mark your calendars.



## Upcoming West Des Moines ServSafe Classes

January 5, 10, 19 & 25  
February 1, 7, 16 & 21  
March 2, 8, 13, 23 & 28

ServSafe Classes are held weekly across the state via the Iowa Restaurant Association and ISU Extension & Outreach offices. **Visit the "Training" tab at [www.restaurantiowa.com](http://www.restaurantiowa.com) for a full calendar of classes.**



## June 21

**SAVE THE DATE**  
**Duffers, Diners & Drives Golf Classic**  
Toad Valley Golf Course  
Pleasant Hill  
Shotguns: 7:00 A.M. & 2:00 P.M.

You don't need to be a pro to enjoy this day on the course. With food and drink at every hole, it's sure to be your best day of golf, ever! Duffers, Diners and Drives is a great way to reach restauranteurs, fellow industry members and your best customers. **For sponsorship information, contact Stacy Kluesner at [skluesner@restaurantiowa.com](mailto:skluesner@restaurantiowa.com) or call (515) 975-0640.**



## Seeking Iowa's Top Mixologists

In 2017 the Iowa Restaurant Association is hosting regional mixology competitions across the state. Regional finalists then compete at the State Championship competition in Des Moines. Cash prizes are awarded for Regional and State winners. **For more information, contact Stacy Kluesner at [skluesner@restaurantiowa.com](mailto:skluesner@restaurantiowa.com) or call (515) 975-0640.**

# RELISH

central iowa's guide to all things dining  
www.dmcityview.com/relish

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- A 50-word Bites listing to run for 52 weeks in Cityview



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Iowa Restaurant Association members  
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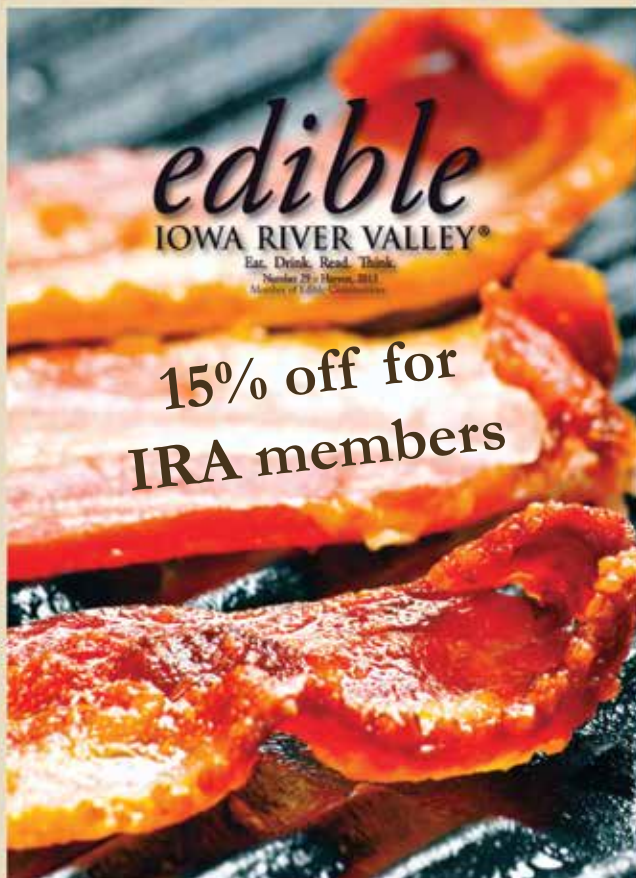
Call **ASHLEY** at (515) 953-4822 EXT. 303  
for rates and more information



## CATCH flavor CATCH DES MOINES

Prepare for eclectic eats, local lagers and delectable desserts. Greater Des Moines is your destination for premier, locally-sourced food and drink. From award-winning eateries to unassuming cafés, it's easy to get your fix with our food scene. Savor a destination with mouthwatering flavor in Greater Des Moines.

[catchdesmoinesflavor.com](http://catchdesmoinesflavor.com)



## tan·gi·ble

*adjective*

1. discernible by the touch; material or substantial.
2. real or actual, rather than imaginary.

**Print is Alive. Print Resonates. Print is Tangible.**

At *edible Iowa River Valley*, our business is telling stories... in every issue we introduce our 55,000+ readers statewide to the people, places, businesses and organizations that are exemplary, innovative, exciting... that make a difference in our local foods economy. Our advertisers are part of that conversation.

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# CATERS TO YOUR STYLE

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[www.grinnellmutual.com](http://www.grinnellmutual.com)



**GRINNELL MUTUAL**  
SINCE 1909

# 2017 Iowa Restaurant Resources Buyers Guide

## Corporate Partners

As you review the Buyer's Guide you will notice that Corporate Partners listings are denoted in **RED**.

## Advertising

**Elizabeth Winders Studio of Design**  
515-554-4128 ..... www.elizabethwinders.com  
**The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

## Appraising/Auctioneering

**Ames Restaurant Supply LLC**  
773-680-5142

## Bar Equipment and Supplies

**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com  
**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com  
**Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com  
**Hussmann Taylor Industries**  
515-262-8221 ..... www.hussmann.com  
**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com  
**Iowa Des Moines Supply**  
515-263-1200 ..... www.ladesmoinessupply.com  
**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com  
**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com  
**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com  
**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com  
**Southern Glazers Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com  
**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Beer Distributor

**7G Distributing**  
563-556-8911 ..... www.7gdistributing.com  
**Doll Distributing LLC**  
515-263-3208 ..... www.dolldistributing.com  
**Fahr Beverage Inc**  
319-234-2605 ..... www.fahrbeverage.com  
**Hy-Vee Inc**  
515-267-8200 ..... www.hy-vee.com  
**I-80 Liquor**  
712-323-1807 ..... www.i80liquor.com  
**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com

## Beverage Dispensing Equipment

**7G Distributing**  
563-556-8911 ..... www.7gdistributing.com  
**Atlantic Coca-Cola Bottling Co.**  
515-987-1931 ..... www.atlanticbottling.com  
**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com  
**Doll Distributing LLC**  
515-263-3208 ..... www.dolldistributing.com  
**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com  
**Green RU LLC**  
515-325-6133 ..... www.greenu.org  
**Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com  
**Hussmann Taylor Industries**  
515-262-8221 ..... www.hussmann.com  
**Hy-Vee Inc**  
515-267-8200 ..... www.hy-vee.com  
**Iowa Des Moines Supply**  
515-263-1200 ..... www.ladesmoinessupply.com  
**Pepsi Beverages Company**  
1-800-373-9135 ..... www.pepsiamerica.com  
**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com  
**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

## Member Benefit Partners

In addition to our Corporate Partners, the IRA works directly with a number of firms that offer benefits and discounts exclusively to IRA members. These Member Benefit Partners are denoted in **BLUE**.

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com  
**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com  
**Wells Enterprises Inc / Blue Bunny**  
651-246-5891 ..... www.bluebunny.com

## Beverages (Alcoholic)

**7G Distributing**  
563-556-8911 ..... www.7gdistributing.com  
**Alcoholic Beverages Division**  
515-281-7444 ..... www.iowaabd.com  
**Doll Distributing LLC**  
515-263-3208 ..... www.dolldistributing.com  
**E & J Gallo Winery c/o Johnson Brothers**  
515-987-3935 ..... www.ejgallo.com  
**Fahr Beverage Inc**  
319-234-2605 ..... www.fahrbeverage.com  
**Hy-Vee Inc**  
515-267-8200 ..... www.hy-vee.com  
**I-80 Liquor**  
712-323-1807 ..... www.i80liquor.com  
**IngeniOz Vodka**  
515-883-0378 ..... www.ingeniozvodka.com  
**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com  
**Sazerac Co.**  
515-202-1661 ..... www.sazerac.com  
**Southern Glazer's Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com  
**Templeton Rye Spirits LLC**  
712-669-8793 ..... www.templetonrye.com

## Beverages (Non-Alcoholic)

**7G Distributing**  
563-556-8911 ..... www.7gdistributing.com  
**ACH Food Companies**  
515-965-2802 ..... www.achfood.com  
**Atlantic Coca-Cola Bottling Co.**  
515-987-1931 ..... www.atlanticbottling.com  
**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com  
**Braunger Foods**  
712-258-4515 ..... www.braungerfoods.com  
**Doll Distributing LLC**  
515-263-3208 ..... www.dolldistributing.com  
**E & J Gallo Winery c/o Johnson Bros**  
515-987-3935 ..... www.ejgallo.com  
**Fahr Beverage Inc**  
319-234-2605 ..... www.fahrbeverage.com  
**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com  
**Hy-Vee Inc**  
515-267-8200 ..... www.hy-vee.com  
**I-80 Liquor**  
712-323-1807 ..... www.i80liquor.com  
**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com  
**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com  
**Pepsi Beverages Company**  
1-800-373-9135 ..... www.pepsiamerica.com  
**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com  
**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com  
**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com  
**Sazerac Co.**  
515-202-1661 ..... www.sazerac.com  
**Southern Glazer's Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com  
**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

**Voss Distributing/ Red Bull LLC**  
515-263-1777..... www.vissdist.com  
**Wells Enterprises Inc / Blue Bunny**  
651-246-5891..... www.bluebunny.com

## Business Equipment

**Aireal Mobile**  
913-226-6459..... www.airealmobile.com  
**Ames Restaurant Supply LLC**  
773-680-5142  
**Automatic Data Processing**  
515-875-6817..... www.adp.com  
**Connect Group Enterprises**  
1-415-813-5235..... www.connectgroupenterprises.com  
**Decision Logic**  
402-214-7196..... www.decisionlogic.com  
**Heartland Payment Systems**  
515-250-4618..... www.heartlandpaymentsystems.com  
**HTML Marketing**  
515-661-4932..... www.htmlmarketing.com  
**Inside Out LMS**  
800-272-0538 x710..... www.insideoutlms.com  
**Missouri Restaurant Solutions**  
573-268-9543..... www.mo-rs.com  
**Professional Solutions Insurance Services**  
515-313-4528..... www.psis-ins.com  
**Reinhart Foodservice**  
319-396-1300..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600..... www.reinhartfoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300..... www.syscoIA.com  
**Webspec Design**  
515-334-9544..... www.webspecdesign.com

## Coffee/Tea

**Farner Bocken Co.**  
712-792-3503..... www.farner-bocken.com  
**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404..... www.martinsnet.com  
**Pepsi Beverages Company**  
1-800-373-9135..... www.pepsiamericas.com  
**Performance Foodservice**  
1-800-747-1234..... www.pfgc.com  
**Reinhart FoodService**  
319-396-1300..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600..... www.reinhartfoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300..... www.syscoIA.com  
**US Foods**  
1-800-272-6467..... www.usfoodservices.com

## Condiments

**Farner Bocken Co.**  
712-792-3503..... www.farner-bocken.com  
**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404..... www.martinsnet.com  
**McCormack Distributing Co.**  
712-546-5133..... www.mccormickdistributing.com  
**Performance Foodservice**  
1-800-747-1234..... www.pfgc.com  
**Reinhart FoodService**  
319-396-1300..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600..... www.reinhartfoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300..... www.syscoIA.com  
**US Foods**  
1-800-272-6467..... www.usfoodservices.com

## Consulting, Energy

**Continuum Energy Services LLC**  
515-278-2254..... www.continuumenergy.com  
**D & J Consulting**  
515-556-7641  
**MidAmerican Energy Company**  
800-329-6261..... www.midamericanenergy.com  
**Rapids Wholesale Equipment**  
319-447-1670..... www.rapidswholesale.com  
**WoodRiver Energy LLC**  
515-608-3096..... www.woodriverenergy.com

## Consulting, Financial

**Automatic Data Processing**  
515-875-6817..... www.adp.com  
**AW Welt Ambrisco Insurance Co.**  
319-887-3700..... www.awwelt.com  
**Brummel Madsen Insurance**  
1-800-729-2644..... www.brummelmadsen.com

**D & J Consulting, L.C**  
515-556-7641  
**Decision Logic**  
402-214-7196..... www.decisionlogic.com  
**Grinnell Mutual Reinsurance Company**  
641-269-8616..... www.grinnellmutual.com  
**Insurance Station**  
515-967-0489..... www.insurancestation.com  
**Ludovissy & Associates**  
563-556-6661..... www.ludovissyandassociates.com  
**Midwest Heritage Insurance Services**  
515-343-5892..... www.mhbank.com  
**Missouri Restaurant Solutions**  
573-268-9543..... www.mo-rs.com  
**Professional Solutions Insurance Services**  
515-313-4528..... www.psis-ins.com  
**Society Insurance**  
920-948-3985..... www.societyinsurance.com  
**The Dana Company**  
515-244-4391..... www.thedanaco.com  
**Wells Fargo**  
515-237-5445..... www.wellsfargo.com

## Consulting

**Decision Logic**  
402-214-7196..... www.decisionlogic.com  
**Green RU LLC**  
515-325-6133..... www.greenru.org  
**Hockenbergs Equipment and Supply**  
1-800-348-9903..... www.hockenbergs.com  
**Hussmann Taylor Industries**  
515-262-8221..... www.hussmann.com  
**Inside Out LMS (Learning Management Solutions)**  
800-272-0538 x710..... www.insideoutlms.com  
**Johnson Brothers Liquor Co of Iowa**  
515-262-1199..... www.johnsonbrothers.com  
**KeyImpact Sales & Systems, Inc.**  
515-224-0999..... www.kisales.com  
**Martin Bros Distributing Co. Inc.**  
1-800-847-2404..... www.martinsnet.com  
**MidStates Marketing**  
515-246-8829..... www.midstates-marketing.com  
**Performance Foodservice**  
1-800-747-1234..... www.pfgc.com  
**Rapids Wholesale Equipment**  
319-447-1670..... www.rapidswholesale.com  
**Reinhart FoodService**  
319-396-1300..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600..... www.reinhartfoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300..... www.syscoIA.com  
**US Foods**  
1-800-272-6467..... www.usfoodservices.com

## Credit Card Service/Supplies

**Heartland Payment Systems**  
515-250-4618..... www.heartlandpaymentsystems.com  
**Missouri Restaurant Solutions**  
573-268-9543..... www.mo-rs.com  
**Professional Solutions Insurance Services**  
515-313-4528..... www.psis-ins.com  
**US Bank Payment Solutions**  
515-771-3143..... www.usbank.com  
**Wells Fargo**  
515-237-5445..... www.wellsfargo.com

## Dairy Products

**Farner Bocken Co.**  
712-792-3503..... www.farner-bocken.com  
**Loffredo Fresh Produce Co. Inc.**  
515-285-3367..... www.loffredo.com  
**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404..... www.martinsnet.com  
**Performance Foodservices**  
1-800-747-1234..... www.pfgc.com  
**Reinhart FoodService**  
319-396-1300..... www.reinhartfoodservice.com  
**Reinhart FoodService of Omaha**  
402-457-3600..... www.reinhartfoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300..... www.syscoIA.com  
**US Foods**  
1-800-272-6467..... www.usfoodservices.com  
**Wells Enterprises Inc / Blue Bunny**  
651-246-5891..... www.bluebunny.com

## Dishwashing Equipment Sales & Supplies

**AutoChlor Systems**  
314-280-3338..... www.autochlor.com



**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com

**Ecolab Inc.**  
319-213-6368 ..... www.ecolab.com

**Hockenbergs Equipment & Supply Co., Inc.**  
1-800-348-9903 ..... www.hockenbergs.com

**Iowa Des Moines Supply, Inc.**  
515-263-1200 ..... www.ladesmoinesupply.com

**Martin Bros. Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

**Reinhart Foodservice**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Distributor, Food & Beverage

**ACH Food Companies**  
515-965-2802 ..... www.achfood.com

**Braunger Foods**  
712-258-4515 ..... www.braungerfoods.com

**Fahr Beverage**  
319-243-2605 ..... www.fahrbeverage.com

**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com

**Hy-Vee Inc**  
515-267-8200 ..... www.hy-vee.com

**IngeniOz Vodka**  
515-883-0378 ..... www.ingeniozvodka.com

**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Southern Glazer's Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

**Voss Distributing/Red Bull LLC.**  
515-263-1777 ..... www.vissdist.com

**Wells Enterprises Inc / Blue Bunny**  
651-246-5891 ..... www.bluebunny.com

## Educational Materials

**Alcoholic Beverages Division**  
515-281-7444 ..... www.iowaabd.com

**Decision Logic**  
402-214-7196 ..... www.decisionlogic.com

**Distilled Spirits Council**  
202-628-3544 ..... www.discus.com

**Inside Out LMS (Learning Management Solutions)**  
800-272-0538 x710 ..... www.insideoutlms.com

**Iowa Beef Industry Council**  
515-296-2305 ..... www.iabeef.org

**Iowa Pork Producers Association**  
1-800-372-7675 ..... www.IApork.org

**Iowa Restaurant Association**  
515-276-1454 ..... www.restaurantiowa.com

**Iowa Restaurant Association Education Foundation**  
515-276-1454 ..... www.restaurantiowa.com

**Iowa Lakes Community College**  
712-852-5256 ..... www.iowalakes.edu

**The Soyfoods Council**  
515-334-1041 ..... www.thesoyfoodscouncil.com

## Employment Resources

**Automatic Data Processing**  
515-875-6817 ..... www.adp.com

**Inside Out LMS (Learning Management Solutions)**  
800-272-0538 x710 ..... www.insideoutlms.com

**Marriott International**  
847-771-6486

## Exhaust Systems & Cleaning Services

**Ames Restaurant Supply LLC**  
773-680-5142

**Enviromatic Corporation of America Inc**  
1-800-325-8476 ..... www.enviromatic.com

**Hoodz of Central Iowa**  
515-278-1149 ..... www.centraIIA.hoodz.us.com

**Hoodz of Eastern Iowa**  
319-333-1050 ..... www.centraIIA.hoodz.us.com

**Iowa Fire Control LLC**  
515-576-4440 ..... www.IAfirecontrol.com

**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

## Financial Institutions/Services

**Grinnell Mutual Reinsurance Company**  
641-269-8616 ..... www.grinnellmutual.com

**Iowa Insurance Consultants**  
515-965-9655 ..... www.iainsuranceconsultants.com

**LMC Insurance**  
515-237-0153 ..... www.lmcins.com

**Missouri Restaurant Solutions**  
573-268-9543 ..... www.mo-rs.com

**Professional Solutions Insurance Services**  
515-313-4528 ..... www.psis-ins.com

**US Bank Payment Solutions**  
515-771-3143 ..... www.usbank.com

**Wells Fargo**  
515-237-5445 ..... www.wellsfargo.com

## Fire Suppression Systems

**Hoodz of Central Iowa**  
515-278-1149 ..... www.centraIIA.hoodz.us.com

**Hoodz of Eastern Iowa**  
319-333-1050 ..... www.centraIIA.hoodz.us.com

**Iowa Fire Control LLC**  
515-576-4440 ..... www.IAfirecontrol.com

**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

## Food Broker

**ACH Food Companies**  
515-965-2802 ..... www.achfood.com

**KeyImpact Sales & Systems**  
515-224-0999 ..... www.kisales.com

**MidStates Marketing**  
515-246-8829 ..... www.midstates-marketing.com

## Food Products and Manufacturing

**Liberty Fruit Co.**  
1-800-445-4782 ..... www.libertyfruit.com

**Pepsi Beverages Company**  
1-800-373-9135 ..... www.pepsiamericas.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

**Wells Enterprises Inc / Blue Bunny**  
651-246-5891 ..... www.bluebunny.com

## Food Service Equipment, Services & Supplies

**ACH Food Companies**  
515-965-2802 ..... www.achfood.com

**AmeriPride Linen & Uniform Service**  
515-710-8322 ..... www.ameripride.com

**Ames Restaurant Supply**  
773-680-5142

**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com

**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com

**Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com

**Hussmann Taylor Industries**  
515-262-8221 ..... www.hussmann.com

**Iowa Des Moines Supply**  
515-263-1200 ..... www.ladesmoinesupply.com

**KeyImpact Sales & Systems, Inc.**  
515-224-0999 ..... www.kisales.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**McCormack Distributing Co.**  
712-546-5133 ..... www.mccormackdistributing.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Frozen Food

<b>ACH Food Companies</b> 515-965-2802.....	www.achfood.com
<b>Farner Bocken Co.</b> 712-792-3503.....	www.farner-bocken.com
<b>Martin Brothers Distributing Co., Inc.</b> 1-800-847-2404.....	www.martinsnet.com
<b>Performance Foodservice</b> 1-800-747-1234.....	www.pfgc.com
<b>Reinhart FoodService</b> 319-396-1300.....	www.reinhartfoodservice.com
<b>Reinhart FoodService of Omaha</b> 402-457-3600.....	www.reinhartfoodservice.com
<b>Sysco Iowa, Inc.</b> 515-289-5300.....	www.syscoIA.com
<b>US Foods</b> 1-800-272-6467.....	www.usfoodservices.com
<b>Wells Enterprises Inc / Blue Bunny</b> 651-246-5891.....	www.bluebunny.com

## Grease Removal

<b>Darling International</b> 515-265-1381.....	www.darlingii.com
<b>Enviromatic Corporation of America Inc</b> 1-800-325-8476.....	www.enviromatic.com
<b>Hoodz of Central Iowa</b> 515-278-1149.....	www.centralIA.hoodz.us.com
<b>Hoodz of Eastern Iowa</b> 319-333-1050.....	www.centralIA.hoodz.us.com
<b>Mahoney Environmental</b> 1-800-892-9392.....	www.mahoneyenvironmental.com
<b>Midwest Renewable Biofuels Inc.</b> 515-994-2648.....	www.mrbfuels.com
<b>Sanimax Grease Services</b> 1-800-765-6453.....	www.sanimax.com

## Green Products

<b>Ecolab Inc.</b> 319-213-6368.....	www.ecolab.com
<b>Green RU, LLC.</b> 515-325-6133.....	www.greenru.org
<b>Iowa Des Moines Supply</b> 515-263-1200.....	www.ladesmoinesupply.com
<b>KeyImpact Sales &amp; Systems, Inc.</b> 515-224-0999.....	www.kisales.com
<b>Mahoney Environmental</b> 1-800-892-9392.....	www.mahoneyenvironmental.com

## Human Resources

<b>Automatic Data Processing</b> 515-875-6817.....	www.adp.com
<b>Decision Logic</b> 402-214-7196.....	www.decisionlogic.com
<b>Marriott International</b> 847-771-6486.....	

## Ice Machines

<b>Bolton and Hay</b> 515-265-2554.....	www.boltonhay.com
<b>Hockenbergs Equipment and Supply</b> 1-800-348-9903.....	www.hockenbergs.com
<b>Hussmann Taylor Industries</b> 515-262-8221.....	www.hussmann.com
<b>Rapids Wholesale Equipment</b> 319-447-1670.....	www.rapidswholesale.com

## Insurance

<b>AW Welt Ambrisco Insurance Co.</b> 319-887-3700.....	www.awwelt.com
<b>Brummel Madsen Insurance</b> 1-800-729-2644.....	www.brummelmadsen.com
<b>Grinnell Mutual Reinsurance Company</b> 641-269-8616.....	www.grinnellmutual.com
<b>InsPro Insurance Company</b> 515-226-9565.....	www.insproins.com
<b>Insurance Station</b> 515-967-0489.....	www.insurancestation.com
<b>Iowa Insurance Consultants</b> 515-965-9655.....	www.iainsuranceconsultants.com
<b>LMC Insurance</b> 515-237-0153.....	www.lmcins.com
<b>Ludovissy &amp; Associates</b> 563-556-6661.....	www.ludovissyandassociates.com
<b>Midwest Heritage Insurance Services</b> 515-343-5892.....	www.mhbank.com
<b>Professional Solutions Insurance Services</b> 515-313-4528.....	www.psis-ins.com
<b>Society Insurance</b> 920-948-3985.....	www.societyinsurance.com
<b>The Dana Company</b> 515-244-4391.....	www.thedanaco.com

## Legal Services

<b>Kreamer Law Firm PC</b> 515-727-0900.....	www.kreamerlaw.com
<b>Schwarm Law Firm</b> 641-592-1031.....	

## Linen Sales & Service

<b>AmeriPride Linen &amp; Uniform Service</b> 515-710-8322.....	www.ameripride.com
<b>Hockenbergs Equipment and Supply</b> 1-800-348-9903.....	www.hockenbergs.com
<b>Premier Linen and Dry Cleaning, Inc.</b> 1-800-583-9123.....	www.premierlinen.com
<b>Rapids Wholesale Equipment</b> 319-447-1670.....	www.rapidswholesale.com

## Marketing

<b>Edible Iowa</b> 319-321-7935.....	www.EdibleIowa.com
<b>Elizabeth Winders Studio of Design</b> 515-554-4128.....	www.elizabethwinders.com
<b>Greater Des Moines Convention &amp; Visitors Bureau</b> 515-699-3455.....	www.catchdesmoines.com
<b>Martin Brothers Distributing Co., Inc.</b> 1-800-847-2404.....	www.martinsnet.com
<b>Relish/Big Green Umbrella Media</b> 515-953-4822 x303.....	www.dmcityview.com
<b>The Soyfoods Council</b> 515-334-1041.....	www.thesoyfoodscouncil.com
<b>The Vernon Company</b> 1-800-743-7545 x8303.....	www.vernoncompany.com

## Meat Information

<b>Braunger Foods</b> 712-258-4515.....	www.braungerfoods.com
<b>Iowa Beef Industry Council</b> 515-296-2305.....	www.iabeef.org
<b>Iowa Pork Producers Association</b> 1-800-372-7675.....	www.IApork.org
<b>Martin Brothers Distributing Co., Inc.</b> 1-800-847-2404.....	www.martinsnet.com
<b>Performance Foodservice</b> 1-800-747-1234.....	www.pfgc.com
<b>Reinhart FoodService</b> 319-396-1300.....	www.reinhartfoodservice.com
<b>Reinhart FoodService of Omaha</b> 402-457-3600.....	www.reinhartfoodservice.com
<b>Sysco Iowa, Inc.</b> 515-289-5300.....	www.syscoIA.com
<b>US Foods</b> 1-800-272-6467.....	www.usfoodservices.com

## Meat Purveyor

<b>Braunger Foods</b> 712-258-4515.....	www.braungerfoods.com
<b>Farner Bocken Co.</b> 712-792-3503.....	www.farner-bocken.com
<b>Martin Brothers Distributing Co., Inc.</b> 1-800-847-2404.....	www.martinsnet.com
<b>Performance Foodservice</b> 1-800-747-1234.....	www.pfgc.com
<b>Reinhart FoodService</b> 319-396-1300.....	www.reinhartfoodservice.com
<b>Reinhart FoodService of Omaha</b> 402-457-3600.....	www.reinhartfoodservice.com
<b>Sysco Iowa, Inc.</b> 515-289-5300.....	www.syscoIA.com
<b>US Foods</b> 1-800-272-6467.....	www.usfoodservices.com

## Media & Website Marketing

<b>Aireal Mobile</b> 913-226-6459.....	www.airealmobile.com
<b>Elizabeth Winders Studio of Design</b> 515-554-4128.....	www.elizabethwinders.com
<b>HTML Marketing</b> 515-661-4932.....	www.htmlmarketing.com
<b>Relish/Big Green Umbrella Media</b> 515-953-4822 x303.....	www.dmcityview.com
<b>Webspec Design</b> 515-334-9544.....	www.webspecdesign.com

## Menu Design/Ideas

<b>Decision Logic</b> 402-214-7196.....	www.decisionlogic.com
<b>Elizabeth Winders Studio of Design</b> 515-554-4128.....	www.elizabethwinders.com
<b>Iowa Beef Industry Council</b> 515-296-2305.....	www.iabeef.org

**Iowa Pork Producers Association**  
1-800-372-7675 ..... www.IApork.org

**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com

**KeyImpact Sales & Systems, Inc.**  
515-224-0999 ..... www.kisales.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Midstates Marketing, Inc.**  
515-246-8829 ..... www.midstates-marketing.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Southern Glazer's Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

**Webspec Design**  
515-334-9544 ..... www.webspecdesign.com

**Wells Enterprises Inc / Blue Bunny**  
651-246-5891 ..... www.bluebunny.com

## Mobile App Development

**Aireal Mobile**  
913-226-6459 ..... www.airealmobile.com

**HTML Marketing**  
515-661-4932 ..... www.htmlmarketing.com

**Webspec Design**  
515-334-9544 ..... www.webspecdesign.com

## Music Licensing

**BMI**  
615-401-2873 ..... www.bmi.org

**RockStar Satellite**  
515-262-7827 ..... www.rockstarsatellite.com

## Office Supplies

**The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

## Paper Products

**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com

**Green RU LLC**  
515-325-6133 ..... www.greenru.org

**Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com

**Hussmann Taylor Industries**  
515-262-8221 ..... www.hussmann.com

**Iowa Des Moines Supply**  
515-263-1200 ..... www.ladesmoinesupply.com

**KeyImpact Sales & Systems, Inc.**  
515-224-0999 ..... www.kisales.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

**The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

## Payroll Processing Services

**Automatic Data Processing**  
515-875-6817 ..... www.adp.com

**Heartland Payroll Services**  
515-250-4618 ..... www.heartlandpaymentsystems.com/payroll

**Missouri Restaurant Solutions**  
573-268-9543 ..... www.mo-rs.com

**Professional Solutions Insurance Services**  
515-313-4528 ..... www.psis-ins.com

## Portable Charging Stations

**Connect Group Enterprises**  
1-415-813-5235 ..... www.connectgroupenterprises.com

## POS Systems, Cash Registers, Equipment/Supplies

**Decision Logic**  
402-214-7196 ..... www.decisionlogic.com

**Heartland Payment Systems**  
515-250-4618 ..... www.heartlandpaymentsystems.com

**J & D Computers**  
515-986-9424 ..... www.janddcomputers.com

**Missouri Restaurant Solutions**  
573-268-9543 ..... www.mo-rs.com

**US Bank Payment Solutions**  
515-771-3143 ..... www.usbank.com

## Poultry/Eggs

**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com

**Loffredo Fresh Produce Co. Inc.**  
515-285-3367 ..... www.loffredo.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Printing & Signage

**Doll Distributing, LLC**  
515-263-3208 ..... www.dolldistributing.com

**Iowa Sign Company**  
515-421-4036 ..... www.iowasigncompany.com

**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com

**Missouri Restaurant Solutions**  
573-268-9543 ..... www.mo-rs.com

**Southern Glazers Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com

**The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

## Produce

**Farner Bocken Co.**  
712-792-3503 ..... www.farner-bocken.com

**Liberty Fruit Co.**  
1-800-445-4782 ..... www.libertyfruit.com

**Loffredo Fresh Produce Co. Inc.**  
515-285-3367 ..... www.loffredo.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com

**US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Promotional Products

**The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

## Protein Purveyor

**Braunger Foods**  
712-258-4515 ..... www.braungerfoods.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscolA.com

## Publications

**Edible Iowa**  
319-321-7935 ..... www.EdibleIowa.com

**Food & Beverage Iowa Business Quarterly**  
515-276-1454 ..... www.restaurantIowa.com

**Greater Des Moines Convention & Visitors Bureau**  
515-699-3455 ..... www.catchdesmoines.com

**Relish/Big Green Umbrella Media**  
515-953-4822 x303 ..... www.dmcityview.com

## Public Relations/Marketing

- Des Moines East & South Chamber of Commerce**  
515-309-3231 ..... www.dsmeastsouthchamber.org
- Greater Des Moines Convention & Visitors Bureau**  
515-699-3455 ..... www.catchdesmoines.com
- Relish/Big Green Umbrella Media**  
515-953-4822 x303 ..... www.dmcityview.com
- The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com
- Urbandale Chamber of Commerce**  
515-331-6855 ..... www.uniquelyurbandale.org
- West Des Moines Chamber of Commerce**  
515-681-1289 ..... www.wdmchamber.org

## Refrigeration Equipment and Parts

- Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com
- Humitech of Iowa**  
515-314-6990 ..... www.humitechofiowa.com
- Hussmann Taylor Industries**  
515-262-8221 ..... www.hussmann.com
- McCormack Distributing Co.**  
712-546-5133 ..... www.mccormickdistributing.com
- Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com
- Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com
- Reinhart Foodservice**  
319-396-1300 ..... www.reinhartfoodservice.com
- Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com
- US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Restaurant Equipment/Services

- Ames Restaurant Supply LLC**  
773-680-5142
- Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com
- Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com
- Hussmann Taylor Industries**  
515-262-8221 ..... www.hussmann.com
- Iowa Des Moines Supply**  
515-263-1200 ..... www.ladesmoinesupply.com
- KeyImpact Sales & Systems, Inc.**  
515-224-0999 ..... www.kisales.com
- Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com
- McCormack Distributing Co.**  
712-546-5133 ..... www.mccormickdistributing.com
- Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com
- Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com
- Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com
- Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com
- Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com
- US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Sales Tax Exemption

- D & J Consulting, L.C.**  
515-556-7641

## Sanitation Supplies/Cleaning Services

- AutoChlor Systems**  
314-280-3338 ..... www.autochlor.com
- Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com
- Ecolab Inc.**  
319-213-6368 ..... www.ecolab.com
- Hockenbergs Equipment and Supply**  
1-800-348-9903 ..... www.hockenbergs.com
- Iowa Des Moines Supply**  
515-263-1200 ..... www.ladesmoinesupply.com
- Iowa Fire Control LLC**  
515-576-4440 ..... www.IAfirecontrol.com
- Mahoney Environmental**  
1-800-892-9392 ..... www.mahoneyenvironmental.com
- Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com
- Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com
- Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com
- Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

- Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com
- Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com
- US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Satellite TV

- RockStar Satellite**  
515-262-7827 ..... www.rockstarsatellite.com

## Seafood

- KeyImpact Sales & Systems, Inc.**  
515-224-0999 ..... www.kisales.com
- Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com
- Performance Foodservice**  
1-800-747-1234 ..... www.pfgc.com
- Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com
- Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com
- Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com
- US Foods**  
1-800-272-6467 ..... www.usfoodservices.com

## Spirits/Manufacturer

- Sazerac Co.**  
515-202-1661 ..... www.sazerac.com
- Templeton Rye Spirits LLC.**  
712-669-8793 ..... www.templetonrye.com

## Soy Foods

- Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com
- Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com
- Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com
- Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com
- The Soyfoods Council**  
515-334-1041 ..... www.thesoyfoodscouncil.com

## Uniforms

- AmeriPride Linen & Uniform Service**  
515-710-8322 ..... www.ameripride.com
- Premier Linen and Drycleaning**  
1-800-583-9123 ..... www.premierlinen.com
- Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com
- The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

## Utilities

- Continuum Energy Services LLC**  
515-278-2254 ..... www.continuumenergy.com
- D & J Consulting, L.C.**  
515-556-7641
- MidAmerican Energy Company**  
800-329-6261 ..... www.midamericanenergy.com
- WoodRiver Energy LLC**  
515-608-3096 ..... www.woodriverenergy.com

## Waste Removal

- Darling International**  
515-265-1381 ..... www.darlingii.com
- Green RU LLC**  
515-325-6133 ..... www.greenru.org
- Mahoney Environmental**  
1-800-892-9392 ..... www.mahoneyenvironmental.com
- Midwest Renewable Biofuels Inc.**  
515-994-2648 ..... www.mrbfuels.com
- Sanimax Grease Services**  
1-800-765-6453 ..... www.sanimax.com

## Wines/Spirits Distributor

- 7G Distributing**  
563-556-8911 ..... www.7gdistributing.com
- Alcoholic Beverages Division**  
515-281-7444 ..... www.iowaabd.com
- E & J Gallo Winery c/o Johnson Bros**  
515-987-3935 ..... www.ejgallo.com
- Hy-Vee Inc.**  
515-267-8200 ..... www.hy-vee.com
- I-80 Liquor**  
712-323-1807 ..... www.i80liquor.com
- Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com

**Sazerac Co.**  
515-202-1661 ..... www.sazerac.com

**Southern Glazer's Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com

**Wine To Go™ Bags™**

**Bolton & Hay**  
515-265-2554 ..... www.boltonhay.com

**Iowa Des Moines Supply**  
515-263-1200 ..... www.iadesmoinesupply.com

**Martin Brothers Distributing Co., Inc.**  
1-800-847-2404 ..... www.martinsnet.com

**Reinhart FoodService**  
319-396-1300 ..... www.reinhartfoodservice.com

**Reinhart FoodService of Omaha**  
402-457-3600 ..... www.reinhartfoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.syscoIA.com

**The Vernon Company**  
1-800-743-7545 x8303 ..... www.vernoncompany.com

# 2017 Iowa Restaurant Resources Buyers Guide

## Listed in Alphabetical Order

**7G Distributing LLC.**  
5035 Chavenelle Road, Dubuque, IA 52002  
563-556-8911 www.7gdistributing.com

**ACH Food Companies**  
2301 SE Tones Dr. Ankeny IA 50021  
515-965-2802 www.achfood.com

**Aireal Mobile**  
10947 North Madison Kansas City MO 64155  
913-226-6459 www.airealmobile.com

**Alcoholic Beverages Division State of Iowa**  
1918 SE Huisizer Ankeny IA 50021  
515-281-7444 www.iowaabd.com

**Altria Client Services**  
33 East Main St. Suite 420 Madison WI 53703  
608-251-0195 www.altria.com

**AmeriPride Linen & Uniform Service**  
10615 Aurora Ave Urbandale IA 50322  
515-710-8322 www.ameripride.com

**Ames Restaurant Supply LLC**  
310 S 16th St #2 Ames IA 50010  
773-680-5142

**Atlantic Coca-Cola Bottling Company**  
16200 Hickman Rd Waukee IA 50263  
515-987-1931 www.atlanticbottling.com

**AutoChlor Systems**  
1103 Rollings Hills Dr Norwalk IA 50211  
314-280-3338 www.autochlor.com

**Automatic Data Processing**  
4900 University Ave. West Des Moines IA 50266  
515-875-6817 www.adp.com

**AW Welt Ambrisco Insurance Co.**  
24 Westside Drive Iowa City IA 52246  
319-887-3700 www.awwelt.com

**BMI**  
10 Music Square Nashville TN 37203  
615-401-2873 www.bmi.org

**Bolton and Hay**  
2701 Delaware Avenue Des Moines IA 50317  
515-265-2554 www.boltonhay.com

**Braunger Foods**  
900 Clark Sioux City IA 51101  
712-258-4515 www.braungerfoods.com

**Brummel Madsen Insurance**  
318 Main Street Cedar Falls IA 50613  
1-800-729-2644 www.brummelmadsen.com

**Connect Group Enterprises**  
156 2nd St., Suite 221 San Francisco CA 94105  
1-415-813-5235 www.connectgroupenterprises.com

**Continuum Energy Services LLC**  
303 East 17th Avenue Suite 850 Denver CO 80203  
515-278-2254 www.continuumenergy.com

**D & J Consulting, L.C.**  
729 NE Brookhaven Drive Ankeny IA 50021  
515-556-7641

**Darling International**  
907 Walnut St. Suite 400 Des Moines IA 50306  
515-265-1381 www.darlingii.com

**Decision Logic**  
8802 S 135th St. Suite 500 Omaha NE 68138  
402-214-7196 www.decisionlogic.com

**Des Moines East & South Chamber of Commerce**  
130 E 3rd St Suite 301 Des Moines IA 50309  
515-309-3231 www.dsmeastsouthchamber.org

**Distilled Spirits Council**  
1250 Eye Street Northwest, Suite 400 Washington DC 20005  
202-628-3544 www.discus.com

**Doll Distributing LLC**  
1901 DeWolf Street Des Moines IA 50316  
515-263-3208 www.dolldistributing.com

**E & J Gallo c/o Johnson Bros**  
2515 Dean Avenue Des Moines IA 50317  
515-987-3935 www.ejgallo.com

**Ecolab Inc.**  
10151 Deer Crest Dr Toddville IA 52341  
319-213-6368 www.ecolab.com

**Edible Iowa River Valley**  
22 Riverview Dr, NE, Iowa City IA 52245  
319-321-7935 www.edibleiowa.com

**Elizabeth Winders Studio of Design**  
15708 Brookshire Dr. Urbandale IA 50323  
515-554-4128 www.elizabethwinders.com

**Enviromatic Corporation of America, Inc.**  
27929 Fairground Rd. Ste J Adel IA 50003  
1-800-325-8476 www.enviromatic.com

**Fahr Beverage Inc**  
1369 Martin Road Waterloo IA 50701  
319-234-2605 www.fahrbeverage.com

**Farner Bocken Co.**  
1751 US 30 Carroll IA 51401  
712-792-3503 www.farner-bocken.com

**Greater Des Moines Convention & Visitors Bureau**  
400 Locust Street Suite 265 Des Moines IA 50309  
515-699-3455 www.catchdesmoines.com

**Green RU LLC**  
2255 Little Wall Lake Rd Blairsburg IA 50034  
515-325-6133 www.greenru.org

**Grinnell Mutual Reinsurance Company**  
4215 Hwy 146 South Grinnell IA 50112  
641-269-8616 www.grinnellmutual.com

**Heartland Payment Systems**  
5050 Andrews Pl., Pleasant Hill IA 50327  
515-250-4618 www.heartlandpaymentsystems.com

**Heartland Payroll Services**  
5050 Andrews Pl., Pleasant Hill IA 50327  
515-250-4618 www.heartlandpaymentsystems.com/payroll

**Hockenbergs Equipment and Supply Co., Inc.**  
6000 Aurora Avenue Urbandale IA 50322  
1-800-348-9903 www.hockenbergs.com

**Hoodz of Central Iowa**  
4927 68th Urbandale IA 50322 515-278-1149  
www.centralIA.hoodz.us.com

**Hoodz of Eastern Iowa**  
743 Sandusky Dr. Iowa City IA 52240  
319-333-1050 www.centralIA.hoodz.us.com

**HTML Marketing**  
215 80th St West Des Moines IA 50266  
515-661-4932 www.htmlmarketing.com

**Humitech of Iowa**  
PO Box 1027 Waukee IA 50263  
515-314-6990 www.humitechofiowa.com

**Hussmann Taylor Industries**  
4360 112th Street Urbandale IA 50322  
515-262-8221 www.hussmann.com

**Hy-Vee Inc**  
5820 Westown Parkway West Des Moines IA 50266  
515-267-8200 www.hy-vee.com

**I-80 Liquor**  
2411 S 24th Street Suite 1 Council Bluffs IA 50501  
712-323-1807 www.i80liquor.com

**IngeniOz Vodka**  
14787 Woodcrest Dr. Clive IA 50325  
515-883-0378 www.ingeniozvodka.com

**Inside Out LMS (Learning Management Solutions)**  
5109 NE 17th St. Des Moines IA 50313  
800-272-0538 x710 www.insideoutlms.com

**InsPro Insurance Company**  
2501 Westown Pkwy, Ste 1104 West Des Moines IA 50266  
515-226-9565 www.insproins.com

**Insurance Station**  
116 Second Street SE Altoona IA 50009  
515-967-0489 www.insurancestation.com

**Iowa Beef Industry Council**  
2055 Ironwood Court Ames IA 50014  
515-296-2305 www.iabeef.org

**Iowa Des Moines Supply**

1680 Guthrie Avenue Des Moines IA 50316  
515-263-1200 www.ladesmoinessupply.com

**Iowa Fire Control LLC**

3014 5th Ave S Suite B Fort Dodge IA 50501  
515-576-4440 www.IAfirecontrol.com

**Iowa Insurance Consultants**

315 Maple St. Ankeny IA 50023  
515-965-9655 www.iainsuranceconsultants.com

**Iowa Lakes Community College**

3200 College Drive Emmetsburg IA 50536  
712-852-5256 www.iowalakes.edu

**Iowa Pork Producers Association**

1636 NW 114th Street Clive IA 50325  
1-800-372-7675 www.IApork.org

**Iowa Sign Company**

5907 Meredith Dr. Urbandale IA 50322  
515-421-4036 iowasigncompany.com

**J & D Computers**

312 E 1st Street Grimes IA 50111  
515-986-9424 www.janddcomputers.com

**Johnson Brothers Liquor Co of Iowa**

2515 Dean Avenue Des Moines IA 50317  
515-262-1199 www.johnsonbrothers.com

**KeyImpact Sales & Systems, Inc.**

8187 University Avenue Clive IA 50324  
515-224-0999 www.kisales.com

**Kreamer Law Firm PC**

6600 Westown Parkway Suite 190  
West Des Moines IA 50266  
515-727-0900 www.kreamerlaw.com

**Liberty Fruit Co.**

1247 Argentine Blvd Kansas City MO 66105  
1-800-445-4782 www.libertyfruit.com

**LMC Insurance**

4200 University Ave Suite 200  
West Des Moines IA 50266  
515-237-0153 www.lmcins.com

**Loffredo Fresh Produce Co. Inc.**

4001 SW 63rd Street Des Moines IA 50321  
515-285-3367 www.loffredo.com

**Ludovissy & Associates**

787 West Locust Street Dubuque IA 52001  
563-556-6661 www.ludovissyandassociates.com

**Mahoney Environmental**

1819 Moen Avenue Joliet IL 60436  
1-800-892-9392 www.mahoneyenvironmental.com

**Marriott International**

100 Half Day Rd Lincolnshire IL 60069  
847-771-6486

**Martin Brothers Distributing Co., Inc.**

6623 Chancellor Drive Cedar Falls IA 50613  
1-800-847-2404 www.martinsnet.com

**McCormack Distributing Co.**

1755 24th Street SW LeMars IA 51031  
712-546-5133 www.mccormackdistributing.com

**McDonald's USA, LLC/Central Division**

4320 Winfield Rd. Suite 400 Warrenville IL 60555

**MidAmerican Energy Company**

666 Grand Avenue Des Moines IA 50309  
800-329-6261 www.midamericanenergy.com

**MidStates Marketing**

2771 104th Street Suite B Urbandale IA 50322  
515-246-8829 www.midstates-marketing.com

**Midwest Heritage Insurance Services**

3580 EP Trus Parkway Suite 100 West Des Moines IA 50265  
515-343-5892 www.mhbank.com

**Midwest Renewable Biofuels Inc.**

13293 S 88th Avenue West Prairie City IA 50228  
515-994-2648 www.mrbfuels.com

**Missouri Restaurant Solutions**

1705 N. Stadium Dr. Columbia MO 65202  
573-268-9543 www.mo-rs.com

**Pepsi Beverages Company**

400 6th Avenue SE Cedar Rapids IA 52401  
1-800-373-9135 www.pepsiamericas.com

**Pepsi Beverages Company**

3825 106th Street Urbandale IA 50322  
1-800-950-1332 www.pepsiamericas.com

**Performance Foodservice**

8001 TPC Road Rock Island IL 61204  
1-800-747-1234 www.pfgc.com

**Premier Linen and Drycleaning**

461 W 9th Street Dubuque IA 52004  
1-800-583-9123 www.premierlinen.com

**Professional Solutions Insurance Services**

14001 University Ave. Clive IA 50325  
515-313-4528 www.psis-ins.com

**Rapids Wholesale Equipment**

6201 S Gateway Drive Marion IA 52302  
319-447-1670 www.rapidswholesale.com

**Reinhart FoodService**

4100 44th Avenue SW Cedar Rapids IA 52404  
319-396-1300 www.reinhartfoodservice.com

**Relish/Big Green Umbrella Media**

414 61st Street Des Moines IA 50312  
515-953-4822 x303 www.dmcityview.com

**RockStar Satellite**

2217 E University Aven Des Moines IA 50317  
515-262-7827 www.rockstarsatellite.com

**Sanimax USA Inc.**

605 Bassett Street DeForest IL 53532  
1-800-765-6453 www.sanimax.com

**Sazerac Co.**

3401 Southern Woods Dr Des Moines IA 50321  
515-202-1661 www.sazerac.com

**Schwarm Law Firm**

100 West Main Street Lake Mills IA 50450  
641-592-1031

**Society Insurance**

PO Box 1029 Fond du Lac WI 54836  
920-948-3985 www.societyinsurance.com

**Sodexo**

2731 E. Porter Ave. Des Moines IA 50320  
515-314-7322 www.sodexo.com

**Southern Glazer's Wine & Spirits**

3100 SE Grimes Blvd #100 Grimes IA 50111  
515-986-0060 www.southernglazers.com

**Sysco Iowa, Inc.**

One Sysco Place Ankeny IA 50021  
515-289-5300 www.syscoIA.com

**Templeton Rye Spirits LLC**

209 E 3rd Street Templeton IA 51463  
712-669-8793 www.templetonrye.com

**The Dana Company**

12345 Unviersity Ave. # 300 Des Moines IA 50325  
515-244-4391 www.thedanaco.com

**The Soyfoods Council**

1255 SW Prairie Trail Pkwy Ankeny IA 50023  
515-334-1041 www.thesoyfoodscouncil.com

**The Vernon Company**

One Promotion Place Newton IA 50208  
1-800-743-7545 x8303 www.vernoncompany.com

**Urbandale Chamber of Commerce**

2900 Justin Dr Urbandale IA 50322  
515-331-6855 www.uniquelyurbandale.org

**US Bank Payment Solutions**

225 50th St. West Des Moines IA 50265  
515-771-3143 www.usbank.com

**US Foods**

3550 2nd Street Coralville IA 52241  
1-800-272-6467 www.usfoodservices.com

**Voss Distributing/ Red Bull LLC**

5109 NE 17th Street Des Moines IA 50313  
515-263-1777 www.vissdist.com

**Webspec Design**

5907 Meredith Dr. Urbandale IA 50322  
515-334-9544 www.webspecdesign.com

**Wells Enterprises Inc / Blue Bunny**

PO Box 1310 LeMars IA 51031  
651-246-5891 www.bluebunny.com

**Wells Fargo**

2840 Ingersoll Avenue Des Moines IA 50312  
515-237-5445 www.wellsfargo.com

**West Des Moines Chamber of Commerce**

4200 Mills Civic Pkwy #E-200 West Des Moines IA 50265  
515-681-1289 www.wdmchamber.org

**WoodRiver Energy LLC**

5550 Wild Rose Lane, #400 West Des Moines IA 50266  
515-608-3096 www.woodriverenergy.com

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